1	BEFORE THE					
2	ILLINOIS COMMERCE COMMISSION					
3	IN THE MATTER OF:					
4	RAMSEY EMERGENCY SERVICES,) INC.)					
5)					
6	Application for a certificate) No. 04-0406 of local authority to operate) as a provider of)					
7	telecommunications services in) all areas in the state of)					
8	Illinois.)					
9						
10	Chicago, Illinois September 14th, 2004					
11	Met, pursuant to notice, at 10:00 a.m.					
12	BEFORE:					
13	JOHN T. RILEY, Administrative Law Judge					
14	APPEARANCES:					
15	MR. RICHARD W. HIRD 11900 College Blvd., Suite 310					
16	Overland Park, Kansas 66210 (913) 825-4700					
17	for the Applicant;					
18	MS. NANCY HERTEL 225 West Randolph Street, Suite 25D					
19	Chicago, Illinois 60606 (312) 727-4517					
20	for SBC Illinois;					
21						
22						

1	APPEARANCES CONT'D:			
2	MR. DOUGLAS DOUGHERTY 300 East Monroe Street, Suite 306			
3	Springfield, Illinois 62705 (217)525-1044			
4	for Illinois Telecommunications Association;			
5	MR. MATTHEW L. HARVEY MR. ERIC M. MADIER			
6	160 North LaSalle Street, Suite C-800 Chicago, Illinois 60601			
7	(312) 793-2877 for ICC Staff;			
8	MR. KEVIN KAUFHULD			
9	appearing telephonically.			
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20	SULLIVAN REPORTING COMPANY, by			
21	Amy M. Aust, CSR License No. 084-004559			
22	TICETISE NO. 001-001333			

1	<u>I</u> <u>N</u> <u>D</u> <u>E</u> <u>X</u>					
2	Witnesses:	Direct	Cross	Re-		By Examiner
3						Examiner
4	MICHAEL RAMSEY	7	10	12	12	
5	MARK HIXSON	12				
6	ROBERT F. KOCH	29	32			
7			40			
8	MARCI SCHROLL	47	57	77		
9	NORMAND FORSHEE	90	81			
10	BERNARD VALENTINE	9 4				
11						
12	<u>E</u>	X H I E	<u> </u>	<u>5</u>		
13	Number For	: Identi	ficat	<u>ion</u>	<u>In l</u>	Evidence
14	Applicant's 1.0	16	5			24
15	2.0	17	7			
	3.0					24
16	5.0	24	ŀ			28
17	5.1	25	5			28
18	5.2	26	5			28
19	5.3					28
20						
21	5.4					28
22	St. Clair County 3					93
	Staff's 1.01-1.10	and 2.0)			99

- 1 JUDGE RILEY: Pursuant to the direction of the
- 2 Illinois Commerce Commission, I now call Docket
- 3 04-0406. This is an application for Ramsey Emergency
- 4 Service, Incorporated, for certificate of local
- 5 authority to operate as a provider of
- 6 telecommunications services in all areas in the state
- 7 of Illinois.
- 8 And beginning with counsel for Ramsey,
- 9 will you enter an appearance for the record, please.
- 10 MR. HIRD: Thank you, your Honor. My name is
- 11 Richard W. Hird, H-i-r-d. My address is 11900
- 12 College Boulevard, Suite 310, Overland Park, Kansas
- 13 66210.
- 14 JUDGE RILEY: And for Staff?
- MR. HARVEY: Appearing for the Staff of the
- 16 Illinois Commerce Commission, Matthew L. Harvey and
- 17 Eric M. Madier, 160 North LaSalle Street, Suite
- 18 C-800, Chicago, Illinois 60601-3104.
- 19 JUDGE RILEY: And for SBC?
- 20 MS. HERTEL: Appearing on behalf of SBC
- 21 Illinois, Nancy Hertel, H-e-r-t-e-l, 225 West
- 22 Randolph, 25D, Chicago, Illinois 60606.

- JUDGE RILEY: Thank you. Mr. Dougherty?
- MR. DOUGHERTY: Yes, thank you, your Honor.
- 3 Appearing on behalf of the Illinois
- 4 Telecommunications Association, Douglas Dougherty,
- 5 D-o-u-g-h-e-r-t-y, 300 East Monroe, Suite 306,
- 6 Springfield, Illinois 62705.
- 7 JUDGE RILEY: Who have we left out now?
- 8 MR. HARVEY: I believe we have counsel for St.
- 9 Clair County on the phone.
- 10 MR. KAUFHULD: Staff for St. Clair County, my
- 11 name is Kevin Kaufhuld, I represent St. Clair County
- 12 ESP. The address is 5111 West Main, Belleville,
- 13 Illinois 62226.
- 14 JUDGE RILEY: Thank you. I'm sorry, could you
- 15 restate your name, please.
- 16 MR. KAUFHULD: The name is Kevin Kaufhuld I'm
- 17 the attorney for St. Clair County ESP. My address is
- 18 5111 West Main, Belleville, Illinois 62226.
- 19 JUDGE RILEY: Thank you. And at this time --
- 20 this is a scheduled hearing to enable Applicant to
- 21 present the evidence in support of its application,
- 22 that it has the technical, managerial and financial

- 1 qualifications, at least resources, to provide
- 2 telecom services in Illinois. Mr. Hird, are you
- 3 prepared to proceed this morning?
- 4 MR. HIRD: Yes, your Honor, I am.
- 5 JUDGE RILEY: And do you want to call a
- 6 witness?
- 7 MR HIRD: Yes, your Honor, I would like to call
- 8 two witnesses this morning on behalf of the
- 9 Applicant.
- 10 JUDGE RILEY: Please present your first
- 11 witness.
- MR. HIRD: Okay. First witness would be
- 13 Michael Ramsey.
- 14 (Witness sworn.)
- JUDGE RILEY: Please proceed.
- MICHAEL RAMSEY,
- 17 called as a witness herein, having been first duly
- 18 sworn, was examined and testified as follows:
- 19 DIRECT EXAMINATION
- 20 BY
- 21 MR. HIRD:
- Q Mr. Ramsey, would you please state your

- 1 full name and business address.
- 2 A My name is Michael L. Ramsey. My
- 3 businesses address in the state of Illinois is Ramsey
- 4 Emergency Services Incorporated at 307 Mascoutah
- 5 Avenue in Belleville, Illinois 62221.
- 6 Q Mr. Ramsey, you are the president and CEO
- of the Applicant, Ramsey Services, Inc.; am I
- 8 correct?
- 9 A Yes, sir, I am.
- 10 Q Mr. Ramsey, did you cause to be filed in
- 11 this proceeding prefiled testimony on or about June
- 12 17th, 2004, rebuttal testimony on or about
- 13 August 4th, it looks like revised rebuttal testimony
- on August 13th and surrebuttal testimony on
- 15 September 2nd?
- 16 A Yes, I did.
- 18 make to that testimony at this time?
- 19 A No.
- 20 Q Mr. Ramsey, if I ask you the same questions
- 21 today under oath as are contained in your prefiled
- testimony, would your answers be the same?

- 1 A They would be the same.
- 2 Q And do you adopt them as your answers at
- 3 this time?
- 4 A I do so adopt them, yes.
- 5 MR. HIRD: Your Honor, I have nothing further
- 6 and I would tender the witness for cross-examination.
- 7 I would also move for the admission of Mr. Ramsey's
- 8 testimony.
- JUDGE RILEY: At this point why don't we hold
- 10 admission pending cross-examination.
- 11 MR. HIRD: Very good.
- MS. HERTEL: Are you ready for me to proceed,
- 13 your Honor?
- JUDGE RILEY: I'm sorry?
- MS. HERTEL: Are you ready for me to proceed
- 16 with questions?
- 17 MR. HARVEY: I will not be asking Mr. Ramsey
- any questions, your Honor, if that's the...
- JUDGE RILEY: Mr. Dougherty, do you have any
- 20 questions?
- 21 MR. DOUGHERTY: No.
- JUDGE RILEY: SBC?

- 1 MS. HERTEL: Thank you.
- 2 CROSS-EXAMINATION
- 3 BY
- 4 MS. HERTEL:
- 5 Q Directing your attention -- good morning,
- 6 Mr. Ramsey.
- 7 A Good morning, ma'am, how are you?
- 8 Q Thank you. Fine. Directing your attention
- 9 to your revised rebuttal testimony on Lines 311 and
- 10 312, you make a statement that Ramsey will either
- 11 build or purchase the network components of the 911
- 12 system on a UNE basis for the ILEC; is that correct?
- 13 A That's correct.
- Q And by UNEs, are you referring to unbundled
- 15 network elements?
- 16 A That's correct, unbundled network elements
- 17 provided by the present carriers.
- 18 Q Now, do you also happen to have in front of
- 19 you your response to the SBC Illinois data requests?
- 20 A Yes, I do.
- 21 Q Could you direct your attention to Request
- 22 No. 5.

- 1 A Would that be Mr. Valentine's or yours?
- 2 Q No, these are the discovery requests on the
- 3 testimony. If you don't have a copy, I could provide
- 4 you and your counsel with one?
- 5 MR. HIRD: Just a second. Are you asking about
- 6 SBC data requests or Staff's?
- 7 MS. HERTEL: SBC.
- 8 MR. HIRD: Okay. Question No. 5?
- 9 MS. HERTEL: Correct.
- 10 MR. HIRD: Okay. Give me just a minute.
- 11 THE WITNESS: Please state whether Ramsey
- 12 Emergency Services ever purchased UNEs from the
- 13 ILECs, if so, identify the ILECs from which UNEs were
- 14 purchased and describe the UNEs purchased. The
- 15 answer to our question was is no.
- 16 BY MS. HERTEL:
- 17 Q And is that still your answer today?
- 18 A Yes.
- 19 MS. HERTEL: Your Honor, I have no further
- 20 questions.
- 21 THE WITNESS: Yes, if I so may add.
- MS. HERTEL: Your Honor, there isn't a question

- 1 pending. If his counsel would like to ask him a
- 2 further question to elaborate.
- JUDGE RILEY: Yeah, that would be something for
- 4 redirect. As my understanding there was no further
- 5 cross-examination of this witness?
- 6 MR. HARVEY: None from Staff, your Honor.
- 7 MR. HIRD: Yes, I'd like to ask the witness one
- 8 follow-up question.
- 9 REDIRECT EXAMINATION
- 10 BY
- 11 MR. HIRD:
- 12 Q Mr. Ramsey, the answer was no that you have
- 13 not purchased UNE elements before. Does Ramsey
- 14 Emergency Services, Inc., have any experience with
- the ordering of the UNE elements?
- 16 A Yes, we did so facilitate the UNEs
- 17 purchased for Iowa Telecom that is associated with
- 18 customer basis in Iowa.
- 19 MR. HIRD: I have nothing further. Thank you.
- 20
- 21
- 22

1	RECROSS-EXAMINATION				
2	ВҮ				
3	MS. HERTEL:				
4	Q So in the instance that you've just				
5	described, it was Iowa Telecom who is actually				
6	purchasing UNEs, not Ramsey?				
7	A That is correct.				
8	MS. HERTEL: Thank you. I have no further				
9	questions.				
10	JUDGE RILEY: Thank you, Mr. Ramsey.				
11	Mr. Hird, did you have a second				
12	witness that you wanted to call?				
13	MR. HIRD: Yes, your Honor. I'd like to call				
14	Mark Hixson.				
15	(Witness sworn.)				
16	JUDGE RILEY: Please proceed.				
17					
18					
19					
20					
21					
22					

- 1 MARK HIXSON,
- 2 called as a witness herein, having been first duly
- 3 sworn, was examined and testified as follows:
- 4 DIRECT EXAMINATION
- 5 BY
- 6 MR. HIRD:
- 7 Q Would you state your full name and address
- 8 for the record, please.
- 9 A Mark L. Hixson, my business address in the
- 10 state of Illinois is Ramsey Emergency Services
- 11 Incorporated, 307 Mascoutah Avenue, Belleville,
- 12 Illinois 62221.
- 13 Q Mr. Hixson, would you please state your
- 14 position with the Applicant?
- 15 A I'm the vice president and chief financial
- 16 officer of Ramsey Emergency Services, Incorporated.
- 17 Q Mr. Hixson, did you cause to be filed in
- 18 this proceeding some rebuttal testimony on or about
- 19 August 13, 2004?
- 20 A Yes, I did.
- 21 Q Do you have any additions or corrections to
- 22 that testimony at this time?

- 1 A No, I do not.
- 2 Q Mr. Hixson, if I was to ask you the same
- 3 questions today under oath that is -- that are
- 4 contained in your testimony, would your answers be
- 5 the same?
- A Yes, they would.
- 7 MR. HIRD: Subject to the same motion, your
- 8 Honor, for admission of the testimony, I would tender
- 9 the witness for cross-examination.
- 10 JUDGE RILEY: Thank you. And starting with
- 11 SBC, cross?
- MS. HERTEL: I have no cross, your Honor.
- MR. HARVEY: Nothing.
- MR. DOUGHERTY: Nothing, your Honor.
- 15 JUDGE RILEY: Does that cover everyone?
- MS. HERTEL: Mr. Koch on the phone.
- 17 JUDGE RILEY: Sorry. Mr. Koch, do you have any
- 18 cross-examination? I'm sorry I left you out of the
- 19 cross-examination of Mr. Ramsey?
- 20 MR. KOCH: That's fine, Judge. No
- 21 cross-examination.
- JUDGE RILEY: For either Mr. Ramsey or

- 1 Mr. Hixson?
- 2 MR. KOCH: No cross-examination.
- 3 JUDGE RILEY: All right. Thank you very much.
- And Mr. Hird, that completes the
- 5 testimony of this witness obviously because -- did
- 6 you have anybody else that you wanted to call.
- 7 MR. HIRD: Your Honor, we would like to conduct
- 8 some cross-examination of the Staff witnesses as
- 9 their testimony is entered, but no direct testimony
- 10 at this time other than what's been presented.
- 11 JUDGE RILEY: That concludes your case in chief
- 12 then?
- MR. HIRD: Yes, your Honor, it does.
- 14 JUDGE RILEY: All right. First of all,
- 15 Mr. Ramsey's testimony you had moved for the
- 16 admission -- he had several pieces of testimony as a
- 17 matter of fact.
- 18 MR. HIRD: Yes, your Honor. There should be
- 19 four for Mr. Ramsey and I believe one for Mr. Hixson.
- 20 JUDGE RILEY: Let's start with Mr. Hixson.
- 21 MS. HERTEL: Your Honor, could I make a request
- that for purposes of briefing it would make it easier

- 1 if these exhibits were in some way numbered so that
- 2 we could refer to, you know, Exhibit No. 1- --
- JUDGE RILEY: Yes. Yes, we could do that.
- 4 All right. Let's mark the prefiled
- 5 direct testimony of Mr. Ramsey as Applicant's Exhibit
- 6 1.0.
- 7 (Whereupon, Applicant's Exhibit
- No. 1.0 was marked for
- 9 identification, as of this
- 10 date.)
- 11 MR. HIRD: 1.0?
- 12 JUDGE RILEY: Right. And there were no
- 13 attachments to that; is that correct?
- 14 MR. HIRD: Let me look. I don't believe there
- were to his original prefile.
- 16 JUDGE RILEY: All right. Then there was the
- 17 prefiled rebuttal testimony of Mr. Ramsey.
- 18 MR. HIRD: Yes, your Honor.
- 19 JUDGE RILEY: Let's mark that as Applicant's
- 20 Exhibit 2.0.

21

22

- 1 (Whereupon, Applicant's Exhibit
- No. 2.0 was marked for
- identification, as of this
- 4 date.)
- 5 JUDGE RILEY: I've got the surrebuttal
- 6 testimony of Mr. Ramsey.
- 7 MR. HIRD: Actually, your Honor, we have
- 8 revised rebuttal in between that and the surrebuttal.
- 9 JUDGE RILEY: Revised rebuttal and then there
- 10 was Mr. Ramsey's surrebuttal. Let's put the revised
- 11 rebuttal as Exhibit 3.0 and Mr. Ramsey's surrebuttal
- 12 to 4.0. My question, again, was were there any
- 13 attachments?
- 14 MR. HIRD: Yes, your Honor, there were. With
- 15 regard to Ramsey rebuttal testimony Exhibit 2.0,
- 16 there were four exhibits to that testimony.
- 17 JUDGE RILEY: All right. Then the Ramsey
- 18 rebuttal No. 4?
- 19 MR. HIRD: Yes, your Honor. And there were
- 20 also four to the revised rebuttal.
- 21 JUDGE RILEY: All right. Let's take -- let's
- deal with 2.0 first. Were these marked as R1 through

- 1 R4?
- MR. HIRD: Yes, they were, your Honor.
- JUDGE RILEY: All right. And then I have them
- 4 attached here right. Make sure we understand R1, I
- 5 believe, is an e-mail dated August 3rd, 2004?
- 6 MR. HIRD: Yes.
- 7 JUDGE RILEY: All right. R2, is a list of
- 8 counties and addresses. Let's go back. R1, again,
- 9 was an e-mail dated August 3, 2004 to Janie Carland
- 10 (phonetic) to Ramsey also identified as Exhibit R1?
- MR. HIRD: Your Honor, if I may, Ramsey
- 12 rebuttal testimony 2.0 that has four exhibits was
- 13 filed on or about August 4th. And that has four
- 14 exhibits. They're numbered R1 through R4.
- When we filed the revised rebuttal
- 16 testimony on August 13th, that also had four exhibits
- marked R1 through R4 and, perhaps, that's creating
- 18 some confusion.
- 19 JUDGE RILEY: Yeah.
- 20 MR. HIRD: If we can go back to the testimony
- 21 filed on or about August 4th, Exhibit R1 would be an
- 22 e-mail dated Tuesday, July 20th to and from Staff.

- 1 JUDGE RILEY: I already have that. Then that
- 2 supersedes the August 3 memo?
- 3 MR. HIRD: No. This would be the August 3.
- 4 The revised testimony was filed August 13th. If I
- 5 might, your Honor?
- 6 JUDGE RILEY: Yeah.
- 7 MR. HIRD: I think what's particularly relevant
- 8 here are the exhibits to the testimony filed August
- 9 13th.
- JUDGE RILEY: All right. And the August 13th
- 11 is which exhibit now?
- MR. HIRD: That would be Exhibit 3.0.
- 13 JUDGE RILEY: And the 2.0 was filed...?
- MR. HIRD: August 4th.
- JUDGE RILEY: My question is, does the --
- 16 Exhibit 3.0 supersede Exhibit 2.0?
- 17 MR. HIRD: Yes, your Honor, it does.
- JUDGE RILEY: Then are you moving for the
- 19 admission of 2.0 into evidence.
- 20 MR. HIRD: I originally did, your Honor, but I
- 21 think I would retract the motion for admission of 2.0
- 22 and move for the admission of Exhibits 1.0, 3.0 and

- 1 4.0.
- JUDGE RILEY: All right. Fine. I read 3.0
- 3 here -- well, I wanted to make sure that we're
- 4 talking about the same attachments.
- 5 MR. HIRD: Yes, your Honor.
- 6 JUDGE RILEY: All right. It starts -- the one
- 7 that has that August 3, 2004 e-mail from Janie
- 8 Carland; is that -- is that correct?
- 9 THE WITNESS: Yes, your Honor.
- 10 JUDGE RILEY: All right. And, also, there is
- 11 another -- what appears to be an e-mail to Staff
- 12 counsel and their witnesses dated July 20, 2004 from
- 13 you?
- 14 MR. HIRD: Well, at the risk of making this
- 15 confusing, I think the e-mail between me and Staff
- 16 was in the testimony marked Exhibit 2.0 which has
- 17 been superseded.
- JUDGE RILEY: Let me show you what I'm talking
- 19 about.
- 20 MR. HIRD: My only confusion is that the second
- 21 page of that showing an e-mail betwe- --
- JUDGE RILEY: That doesn't belong there then?

- 1 MR. HIRD: That's correct.
- JUDGE RILEY: Okay. Does this belong as R2.
- 3 MR. HIRD: I believe so. Yes, your Honor.
- 4 JUDGE RILEY: Okay. R2 is correct. Let's look
- 5 at R3. Here's another R2.
- 6 MR. HIRD: Okay.
- JUDGE RILEY: That's...
- 8 MR. HIRD: No, that other R2 is from the
- 9 previous testimony.
- 10 JUDGE RILEY: Then there's R3.
- 11 MR. HIRD: R3 would be the statements from
- 12 the --
- 13 JUDGE RILEY: Okay. This is the right one?
- 14 MR. HIRD: That is correct.
- 15 JUDGE RILEY: Okay. This is R3 and then the R4
- is the business plan.
- 17 MR. HIRD: That would be the high-risk and
- 18 outage restoral procedures.
- 19 JUDGE RILEY: Okay. I've got that. All right.
- Now, risk of adding to the confusion,
- 21 what I want to do is the four attachments we've
- 22 identified to the revised rebuttal testimony of

- 1 Mr. Ramsey, identified as 3.0, I want to mark the
- 2 four attachments as 3.1 through 3.4 and that will tie
- 3 the record up to that exhibit.
- 4 And beginning with SBC, is there any
- 5 objection to the admission of the exhibits we've just
- 6 identified as Ramsey into evidence?
- 7 MS. HERTEL: No, your Honor.
- JUDGE RILEY: Any objection from Staff?
- 9 MR. HARVEY: As I understand, Exhibit Nos. 1, 3
- 10 and 4 are being admitted?
- 11 JUDGE RILEY: That's correct.
- MR. HARVEY: I have no objection to that.
- 13 JUDGE RILEY: No. 2 was withdrawn, that had
- 14 been superseded.
- MR. HIRD: Excuse me, your Honor. What
- 16 happened to Exhibits 2 -- 1, 3 and 4 the testimony
- 17 and then --
- JUDGE RILEY: Right, and then the --
- 19 MR. HIRD: I'm with you, I'm sorry.
- 20 JUDGE RILEY: Let me -- before we go any
- 21 further were there any other attachments to either
- 22 Exhibit -- well, we know 1.0. Were there any

- 1 attachments to Exhibit 4.0?
- 2 MR. HIRD: Let me check real quick, your Honor.
- 3 MR. HARVEY: I don't believe there were.
- 4 MR. HIRD: I don't believe there were, but I
- 5 just want to verify.
- No, your Honor.
- 7 JUDGE RILEY: All right. Staff, it's the
- 8 motion to Applicant's Exhibits 1.0, 3.0 with the four
- 9 attachments and 4.0.
- 10 MR. HARVEY: Staff doesn't object to that.
- JUDGE RILEY: Mr. Dougherty?
- MR. DOUGHERTY: No objection.
- JUDGE RILEY: Mr. Koch?
- 14 MR. KOCH: No objection, Judge.
- 15 JUDGE RILEY: Thank you. Then Applicant's
- 16 Exhibits 1.0 and 3.0 are admitted in their entirety.
- 17 (Whereupon, Applicant's Exhibit
- Nos. 1.0, 3.0 were admitted
- into evidence.)
- 20 JUDGE RILEY: Next is the rebuttal testimony of
- 21 Mr. Hixson. And we'll mark that as Applicant's 5.0.

22

- 1 (Whereupon, Applicant's Exhibit
- No. 5.0 was marked for
- identification, as of this
- 4 date.)
- 5 JUDGE RILEY: Were there any attachments to
- 6 that?
- 7 MR. HIRD: I believe so, your Honor.
- JUDGE RILEY: There was an errata?
- 9 MR. HIRD: There was.
- 10 JUDGE RILEY: Mark Page 1.
- 11 MR. HIRD: There were four exhibits, your
- 12 Honor.
- 13 JUDGE RILEY: All right.
- MR. HIRD: Would you like me to review what
- 15 those are?
- 16 JUDGE RILEY: Yeah, go ahead.
- 17 MR. HIRD: Okay. Exhibit H1 is a letter dated
- 18 August 5, 2004 from the accounting firm who works
- 19 with the Applicant.
- JUDGE RILEY: Okay. That's a letter from the
- 21 accounting firm.
- MR. HIRD: Yes, your Honor, Mr. Kohler

- 1 (phonetic).
- 2 JUDGE RILEY: Mark that as 5.1.
- 3 (Whereupon, Applicant's Exhibit
- 4 No. 5.1 was marked for
- 5 identification, as of this
- date.)
- JUDGE RILEY: Go ahead.
- 8 MR. HIRD: Exhibit H2, which is an exhibit
- 9 designated as confidential and proprietary, is a pro
- 10 forma income statement -- 12-month income statement.
- JUDGE RILEY: I'll mark that as a 5.2.
- 12 (Whereupon, Applicant's Exhibit
- No. 5.2 was marked for
- 14 identification, as of this
- 15 date.)
- 16 MR. HIRD: Your Honor, Exhibit H3, which is
- 17 also designated as confidential and proprietary is
- 18 the business plan.
- 19 JUDGE RILEY: All right.
- 20 MR. HIRD: And Exhibit H4 is comprised of two
- 21 letters from the Applicant's lenders. I was thinking
- there were three but there were two.

- 1 JUDGE RILEY: Okay. I'll mark those as 5.4.
- These are letters from the Applicant's lenders?
- 3 MR. HIRD: There are two letters, yes, your
- 4 Honor.
- 5 JUDGE RILEY: And all these materials are filed
- on our e-docket system; is that correct.
- 7 MR. HIRD: I'm sorry?
- 8 JUDGE RILEY: These were all filed on the
- 9 Commission's electronic docket system?
- 10 MR. HIRD: Yes, there were.
- 11 JUDGE RILEY: All right.
- MR. HIRD: Now, Exhibit H3, I believe, was
- 13 filed as an errata. I think you mentioned that you
- 14 got that.
- JUDGE RILEY: Right. Well, down here it has it
- 16 as Exhibit H1, but under any circumstances I'll hold
- 17 it now. Okay.
- We've got that. I've got the letter
- 19 from the accounting firm marked as Exhibit 5.1?
- MR. HIRD: Yes.
- JUDGE RILEY: 5.2 is the pro forma income
- 22 statement which is confidential/proprietary.

- 1 5.3 is the business plan which has
- been marked confidential and proprietary.
- 3 5.4 which is two letters from
- 4 Applicant's lenders.
- 5 MR. HIRD: Yes, your Honor.
- 6 JUDGE RILEY: All right.
- 7 MR. HIRD: Your honor, I failed to mention when
- 8 we were talking about the Ramsey revised rebuttal
- 9 testimony exhibit, there were two of those that were
- 10 marked as confidential and we didn't discuss those,
- 11 but I assume the tag of confidentiality would remain
- 12 with them.
- 13 JUDGE RILEY: Which ones are they?
- 14 MR. HIRD: That would be Exhibits R2 and R4 --
- 15 or excuse me. Let me use your number criteria. It
- would be Exhibits 3.2 and 3.4.
- 17 JUDGE RILEY: All right. Let's go back to the
- 18 Exhibits of Mr. Hixson, 5.0 with attachments 5.1,
- 19 5.2, 5.3 and 5.4, generally is there any objection to
- 20 their admissibility?
- MR. HARVEY: No, your Honor.
- MS. HERTEL: No, your Honor.

- 1 JUDGE RILEY: Then we will admit the
- 2 Applicant's Exhibits, 5.0, 5.1, 5.2, 5.3, 5.4 into
- 3 evidence.
- 4 (Whereupon, Applicant's Exhibit
- Nos. 5.0, 5.1, 5.2, 5.3, 5.4
- 6 were admitted into evidence.)
- 7 JUDGE RILEY: And I take it, Mr. Hird, that you
- 8 are also motioning at this time to a confidential and
- 9 proprietary treatment to Applicant's Exhibits 3.2,
- 10 3.4, and 5.2 and 5.3.
- 11 MR. HIRD: Yes, I am, your Honor.
- 12 JUDGE RILEY: And is there any objection
- 13 generally to the confidential and proprietary
- 14 treatment of those exhibits?
- MR. HARVEY: No, your Honor.
- MS. HERTEL: No, your Honor.
- 17 JUDGE RILEY: All right. Such agreement is
- 18 granted.
- 19 And did you have anything further?
- MR. HIRD: No, your Honor, I do not.
- JUDGE RILEY: All right. Thank you very much.
- 22 That effectively completes the Applicant's case.

- Staff, did you have a witness you
- 2 propose to call?
- 3 MR. HARVEY: We have two witnesses, your Honor.
- 4 We would at this time, unless Ms. Hertel wants to get
- 5 Mr. Valentine on the stand so he can get back to
- 6 productive work.
- 7 MS. HERTEL: If Mr. Valentine chose to stay I
- 8 don't want you to think he had no productive work to
- 9 do.
- 10 MR. HARVEY: Fair enough. Staff will proceed
- 11 subject to that, and our first witness will be Robert
- 12 F. Koch.
- JUDGE RILEY: Mr. Koch, can you hear me okay?
- MR. KOCH: Yes, I can, your Honor.
- 15 (Witness sworn.)
- 16 JUDGE RILEY: Please proceed, Mr. Harvey.
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- 1 ROBERT F. KOCH,
- 2 called as a witness herein, having been first duly
- 3 sworn, was examined and testified as follows:
- 4 DIRECT EXAMINATION
- 5 BY
- 6 MR. HARVEY:
- 7 Q Mr. Koch, do you have before you a document
- 8 marked Staff Exhibit 1.0?
- 9 A Yes, I do.
- 10 Q Does that consist of 15 pages of text in
- 11 question and answer format?
- 12 A Yes, there are.
- O Are there attachments?
- 14 A No, there are not.
- Q Was this prepared by you or at your
- 16 direction?
- 17 A Yes, it was.
- 18 Q Is it your direct testimony in this
- 19 proceeding?
- 20 A Yes, it is.
- 21 Q If I were to ask you the questions -- let
- 22 me rephrase that.

- 1 Notwithstanding the recommendation you
- 2 make in this exhibit, if I were to ask you the
- 3 questions set forth in this document, would your
- 4 answers today be the same?
- 5 A Yes, they would.
- 6 Q And this was prepared by you or at your
- 7 direction, was it not?
- 8 A Yes, it was.
- 9 MR. HARVEY: Subject to cross-examination, I
- 10 would move Staff Exhibit 1.0 into evidence.
- 11 JUDGE RILEY: All right. Thank you,
- 12 Mr. Harvey. We'll hold that in abeyance before
- 13 cross-examination. Mr. Harvey, do you have any
- 14 questions --
- MR. HARVEY: I'm sorry, your Honor, I have a
- 16 supplemental.
- 17 JUDGE RILEY: Excuse me. Sorry. Go ahead.
- 18 BY MR. HARVEY:
- 19 Q Mr. Koch, turning your attention to Staff
- 20 Exhibit 1.1, is this a document consisting -- do you
- 21 have that before you?
- 22 A Yes, I do.

- 1 Q Was that prepared by you or at your
- 2 direction?
- 3 A Yes, it was.
- 4 Q Does it consist of six pages of text in
- 5 question and answer format?
- A Yes, it does.
- 7 Q If I were to prepare -- if I were to ask
- 8 you questions set forth in Staff Exhibit 1.1 today,
- 9 would your answers be the same as they were when you
- 10 prepared and filed it?
- 11 A Yes, they would.
- 12 Q And one final sort of housekeeping
- 13 question, Mr. Koch, does Staff Exhibit 1.1 contain
- 14 your recommendation as to what the Commission
- 15 should -- what action the Commission should take in
- 16 this proceeding?
- 17 A Yes, it does.
- 18 MR. HARVEY: Subject to cross-examination, I
- 19 would move Staff Exhibit 1.1 into evidence at this
- 20 time and I will tender the witness for
- 21 cross-examination.
- JUDGE RILEY: Okay. There's no supplemental?

- 1 MR. HARVEY: No, there is no supplemental. I
- 2 think that would be sursupplemental direct and I
- 3 apologize for the nomenclature.
- JUDGE RILEY: And, Mr. Hird, do you have any
- 5 cross-examination from Mr. Koch?
- 6 MR. HIRD: Some brief cross-examination, yes,
- 7 your Honor.
- 8 JUDGE RILEY: Please proceed.
- 9 MR. HIRD: Okay.
- 10 CROSS-EXAMINATION
- 11 BY
- 12 MR. HIRD:
- Q Good morning, Mr. Koch.
- 14 A Good morning.
- 15 Q Mr. Koch, you -- in your testimony you
- 16 discussed the standard that you used for evaluating
- 17 the financial condition of the Applicant; is that
- 18 correct?
- 19 A That is correct.
- 20 Q And as I recall in your testimony you
- 21 basically indicate that because of the nature of the
- services proposed to be offered by Ramsey, you have

- 1 employed a somewhat elevated standard for review; am
- 2 I correct?
- 3 MR. HARVEY: Could I ask please for a page cite
- 4 if at all possible?
- 5 MR. HIRD: Sure.
- 6 BY MR. HIRD:
- 7 Q Okay. Mr. Koch, in your Staff Exhibit 1.1
- 8 on Page 2, Lines 38 and 39 -- and actually,
- 9 previously -- in your previous testimony on
- 10 Exhibit 1.0 starting on Page 8, Line 174 you indicate
- 11 you were not aware of another such application and
- 12 that your review of RES application required an
- 13 analysis unlike those you have conducted for
- 14 applicants who merely sought to offer traditional
- 15 telecommunications services; you see that, sir?
- 16 A All right. Yes, on Page 8 of Staff
- 17 Exhibit 1.0.
- 18 Q Okay. And on Exhibit 1.0 Page 9, Lines 181
- 19 through 183, you indicate that it wouldn't be
- 20 appropriate to employ the same standards that you
- 21 would employ when considering a traditional CLEC
- 22 application; is that correct?

- 1 A That is correct.
- 2 Q In fact, the standard that you employed in
- 3 evaluating Ramsey's application was somewhat elevated
- 4 from the traditional standard; is that correct?
- 5 JUDGE RILEY: Mr. Koch, you understand the
- 6 question.
- 7 THE WITNESS: Yes, I do, your Honor, I was just
- 8 formulating my answer.
- 9 I believe that -- if you could repeat
- 10 the question again, I would appreciate it.
- 11 BY MR. HIRD:
- 12 Q All right. I'll try and do that, sir.
- 13 And, perhaps, it would be helpful if I referred you
- 14 to Staff Exhibit 1.0, Page 11, Lines 224 through 226.
- Do you have that, sir?
- 16 A Yes, I do.
- 17 Q Essentially my question is, in reviewing
- 18 Ramsey's application, you used an elevated or more
- 19 stringent standard for evaluating their financial
- 20 condition than you would have employed in a
- 21 traditional CLEC application, correct?
- 22 A That is correct.

- 1 Q You used, in your terms, greater scrutiny;
- 2 is that correct?
- 3 A Correct.
- 4 Q All right, sir. Mr. Koch, did you anywhere
- 5 in your testimony quantify that standard used in
- 6 evaluating Ramsey's application?
- 7 A No, I have not.
- 8 Q So is it fair to say that at this point it
- 9 is somewhat of a subjective standard but elevated
- 10 from that applicable to the traditional CLEC?
- 11 A I would definitely say that this case, like
- 12 all other CLEC cases that I have been involved in the
- 13 financial review, is somewhat subjective. And in
- 14 this case being that 911 services that the Applicant
- 15 needs to offer. And this is definitely the first
- 16 time that I have encountered this type of an
- 17 application.
- I did provide -- I did attempt to
- 19 scrutinize it at a level that I normally do not.
- 20 Okay. Very good, sir. Thank you. I'd
- 21 like to address for just a moment your recommendation
- 22 for the imposition of a bond. In your testimony --

- 1 and let me get the cite here.
- 2 MR. HARVEY: Page 5, Line 96, Counsel.
- 3 BY MR. HIRD:
- 4 Q It's the statement where you say
- 5 irrespective of their financial condition you would
- 6 recommend a bond.
- 7 Okay. I'll refer you to Exhibit 1.1,
- 8 Page 2, starting on Line 35 where it reads, Given the
- 9 necessity of this service and irrespective of RES's
- 10 current financial condition, I believe RES most --
- 11 must post a surety bond; do you see that, sir?
- 12 A Yes, I do.
- 13 Q I just want to make sure I understand.
- 14 Your recommendation of a bond is regardless of the
- 15 financial condition of the Applicant; is that
- 16 correct?
- 17 A That is correct.
- 18 O So the recommendation for a bond doesn't --
- isn't based upon the financial condition of this
- 20 Applicant, it's more of a policy consideration; is
- 21 that fair?
- 22 A I would say it's mostly a matter of

- 1 providing assurance to the Commission and doesn't
- 2 speak directly to the ability of the Applicant to
- 3 obtain certificate here, but rather the ability of
- 4 the Applicant to provide the specific service in any
- 5 given emergency telephone system or service area.
- 6 Q Okay. Just so I'm clear though --
- 7 MR. HARVEY: If I might just interject,
- 8 counsel. Did the court reporter get all of that? I
- 9 wasn't certain that I got all of that.
- 10 THE REPORTER: I was having trouble hearing.
- JUDGE RILEY: Okay. Speak up if you're having
- 12 any difficulties.
- 13 BY MR. HIRD:
- 14 O I just want to make sure that I'm clear
- 15 that you would make this recommendation for a bond in
- 16 your words irrespective of their financial
- 17 condition -- regardless of their financial condition;
- 18 am I correct?
- 19 A That's correct.
- 20 O Okay. Mr. Koch, is it true that an ETSB
- 21 that wants to contract with Ramsey could request a
- 22 bond as a condition of a contract?

- 1 MR. HARVEY: I think that does call for a legal
- 2 conclusion.
- JUDGE RILEY: I'm not convinced, Mr. Harvey.
- 4 Mr. Koch, can you answer the question?
- 5 THE WITNESS: Could you repeat the question?
- 6 BY MR. HIRD:
- 7 O Isn't it true that an ETSB that wants to
- 8 contract with Ramsey, could impose a requirement of a
- 9 bond in the course of negotiating if they felt it was
- 10 necessary?
- 11 A I would assume so, yes.
- 12 Q Okay. Mr. Koch, regarding your
- 13 recommendation for opening a new docket to discuss
- 14 relevant issues, that recommendation is not in any
- way related to your analysis of Ramsey's financial
- 16 condition, is it?
- 17 A Not at all.
- 18 Q Your job in -- as a Staff member is to do
- 19 kind of a balancing test, isn't it, to evaluate the
- 20 public interest and relative burden on utilities; did
- 21 I state that fairly?
- 22 A I've never looked at it exactly like that,

- 1 sir. I generally have taken my cue from -- directly
- 2 from the Public Utilities Act in that my role to
- 3 provide a recommendation as to managerial, technical
- 4 and financial qualifications of an applicant.
- 5 Q Okay. Your recommendation would
- 6 essentially grant -- you would have the Commission
- 7 grant Ramsey a certificate, but not allow them to use
- 8 that; is that correct?
- 9 A I -- my recommendation is that certain
- 10 issues must be addressed prior to operating. And so,
- 11 yes, I would grant the certificate or I recommend
- 12 certificate be granted and that operations commence
- 13 until certain of these issues have been addressed.
- 14 O I see. Did you, in making that
- 15 recommendation, analyze the financial impact upon the
- 16 Applicant from any delay in resolving those issues?
- 17 A No, I did not.
- 18 Q Finally, one final question. Your
- 19 testimony does not address the waivers requested by
- 20 the Applicant; am I correct?
- 21 A That is correct.
- MR. HIRD: I have nothing further. Thank you,

- 1 sir.
- JUDGE RILEY: Thank you. Mr. Harvey, any
- 3 redirect?
- 4 MR. HARVEY: No, your Honor.
- 5 JUDGE RILEY: All right. Thank you.
- 6 Mr. Kaufhuld, did you have any
- 7 cross-examination for Mr. Koch?
- 8 MR. KAUFHULD: Actually I have just a few
- 9 questions, if I may.
- 10 CROSS-EXAMINATION
- 11 BY
- MR. KAUFHULD:
- 13 O Mr. Koch --
- 14 MR. HARVEY: Your Honor, if I -- awaiting
- 15 redirect, I'd like to hear what Mr. Kaufhuld has to
- 16 say.
- JUDGE RILEY: Were you referring specifically
- 18 to Mr. Hird's?
- MR. HARVEY: No.
- JUDGE RILEY: Okay. But you'll have an
- 21 opportunity to readdress after his cross. Go ahead,
- 22 Mr. Kaufhuld.

- 1 MR. KAUFHULD: Thank you, Judge.
- 2 BY MR. KAUFHULD:
- 3 Q Mr. Koch, I guess the question I have is
- 4 why do you feel a greater scrutiny was appropriate in
- 5 this particular instance?
- 6 A I believe I indicated in my direct
- 7 testimony, Page 10 starting at Line 201 and included
- 8 on Page 11, Line 226 I lay out several reasons why
- 9 that is the case.
- 10 Q Are you -- and by those lines, is that
- 11 direct testimony?
- 12 A Yes, it is.
- 13 Q And in spite of the greater scrutiny, do
- 14 you still feel that Mr. Ramsey is financially capable
- of providing the services?
- 16 A I believe I addressed that also in my
- 17 rebuttal testimony. And it is my opinion that they
- 18 have the financial capabilities necessary to operate
- 19 a telecommunication carrier.
- 20 O All right.
- 21 MR. HARVEY: If I could just interject. I
- 22 think Mr. Koch means supplemental redirect testimony

- 1 for the benefit of the record when he says rebuttal.
- THE WITNESS: My apologies. My supplemental,
- 3 which was Staff Exhibit 1.
- 4 JUDGE RILEY: Okay.
- 5 BY MR. KAUFHULD:
- 6 Q And, Mr. Koch, are there any types of
- 7 standards regarding this process upon the
- 8 confidential nature?
- 9 MR. HARVEY: Again, I hate to interject. But I
- 10 totally did not hear that question.
- MR. KAUFHULD: Oh, I'm sorry, if there's
- 12 problems. I'm right on the speaker phone. Can you
- 13 hear me okay?
- JUDGE RILEY: We can now, yeah. Ask the
- 15 question again.
- 16 MR. KAUFHULD: All right. I'm sorry, your
- 17 Honor.
- 18 BY MR. KAUFHULD:
- 19 Q Mr. Koch, I was just wondering if there are
- 20 any quantifiable standards that you could have used
- 21 for reviewing the Applicant's financial condition?
- 22 A I'm not entirely certain if I understand

- 1 your question. I'll give a response. Hopefully it's
- 2 responsive to -- for you.
- 3 Basically the quantifiable portions of
- 4 my review are necessarily looking at the balance
- 5 sheets, income statements, perhaps, statement and
- 6 cash flow that is provided, and I look at the values
- 7 provided there.
- 8 Generally, I'm concerned about whether
- 9 there's equity in the company. How well-funded it is
- in terms of the amount of equity and the ability to
- 11 borrow.
- 12 And so these are quantifiable
- instruments, if you will, that I take a look at, but
- 14 there's no specific standard of, say, a debt ratio or
- 15 what have you that must be satisfied in order to
- 16 receive the certificate.
- 17 Q All right. Regarding the affiliate
- 18 borrowed, did you find Mr. Ramsey's abilities
- 19 sufficient to borrow access?
- 20 A I believe I also indicated that -- provided
- 21 to me in this proceeding that it shows that they do
- 22 have sufficient financial backing.

- 1 MR. KAUFHULD: All right. Thank you. That's
- 2 all the questions I have.
- 3 JUDGE RILEY: Thank you, Mr. Kaufhuld. And
- 4 Mr. Harvey, again are there any redirect for
- 5 Mr. Koch?
- 6 MR. HARVEY: I think just very briefly, your
- 7 Honor.
- 8 REDIRECT-EXAMINATION
- 9 BY
- 10 MR. HARVEY:
- 11 Q Mr. Koch, you've, as I understand it,
- 12 reviewed a great -- I will try not to lead you.
- 13 Mr. Koch, you have -- have you
- 14 reviewed a fair number of these applications for
- 15 financial resources and abilities?
- 16 A Yes, I have.
- 17 Q And when you review them, do you do roughly
- 18 the same analysis every time?
- 19 A I would say that the answer to that
- 20 question is that although each case is somewhat
- 21 different, yet we primarily do look at the same type
- of financial documents and they have primarily the

- 1 same locations.
- 2 Q And -- all right. That's fair.
- 3 MR. HARVEY: I have nothing further.
- 4 JUDGE RILEY: Mr. Kaufhuld, did you have
- 5 anything further based on that?
- 6 MR. KUAFHULD: No, your Honor. Thank you.
- JUDGE RILEY: Thank you very much.
- 8 Counsel for SBC, do you have anything
- 9 for Mr. Koch?
- MS. HERTEL: No, your Honor.
- 11 JUDGE RILEY: All right. Thank you. And does
- 12 that complete the examination of Mr. Koch then? It
- 13 should.
- 14 MR. HARVEY: It does, your Honor. And if
- 15 assuming that the cross-examination is completed, I
- 16 request admission into evidence of Staff Exhibits 1.0
- 17 and 1.1.
- JUDGE RILEY: And you say there were
- 19 attachments to 1.1?
- 20 MR. HARVEY: I believe there were not.
- 21 JUDGE RILEY: All right. And is there any
- objection generally to the admission of Staff

- 1 Exhibits 1.0 and 1.1 into evidence?
- 2 MR. HIRD: No, your Honor.
- 3 MR. HARVEY: And I would note for the record
- 4 that these were filed on e-docket on July 30 and
- 5 August 27th, 2004 respectively, they have already
- 6 been filed.
- 7 JUDGE RILEY: All right then. There being no
- 8 objection to Staff Exhibits 1.0 and 1.1 as filed,
- 9 they are admitted into evidence.
- 10 (Whereupon, Staff Exhibit
- Nos. 1.0 and 1.1 were admitted
- into evidence.)
- JUDGE RILEY: And, Mr. Harvey, you had another
- 14 witness you wanted to call?
- MR. HARVEY: We do, in deed, your Honor. The
- 16 Staff will, at this point, call Marci Schroll.
- 17 (Witness sworn.)

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- JUDGE RILEY: Please proceed.
- 2 MARCI SCHROLL,
- 3 called as a witness herein, having been first duly
- 4 sworn, was examined and testified as follows:
- 5 DIRECT EXAMINATION
- 6 BY
- 7 MR. HARVEY:
- 8 Q Ms. Schroll, do you have before you a
- 9 document entitled Staff Exhibit 2.0?
- 10 A Yes, I do.
- 11 Q Does that consist of 17 pages of text in
- 12 question and answer format?
- 13 A Yes, it does.
- 14 O And does that have an attachment?
- 15 A I believe it does.
- 16 O And does that attachment consist of a
- 17 number of responses to -- by the Applicant to Staff's
- 18 data requests?
- 19 A That is correct.
- 20 Q Okay. Now, is this your direct testimony
- 21 in this proceeding?
- 22 A Yes.

- 1 Q Was it prepared by you or at your
- 2 direction?
- 3 A Yes.
- 4 Q If I were to ask you the questions set
- 5 forth in Staff Exhibit 2.0, excluding the
- 6 recommendation, would your answers be the same as
- 7 they were when you prepared the file?
- 8 A Yes, it would.
- 9 Q And do you have any additions or
- 10 qualifications or edits to make to this document?
- 11 A No, I don't.
- 12 Q Okay. Thank you, Ms. Schroll.
- 13 MR. HARVEY: Moving on to Staff -- and I note
- 14 at this point a -- something of an inconsistency.
- 15 Ms. Schroll's attachment is marked as Staff
- 16 Exhibit 2.1. I would suggest that perhaps we retitle
- 17 the attachment as Staff Exhibit 2.01.
- 18 JUDGE RILEY: All right.
- 19 MR. HARVEY: And I apologize for the error,
- 20 your Honor.
- JUDGE RILEY: That's okay. The reason for the
- 22 discrepancy is that Ms. Schroll also filed

- 1 supplemental direct testimony.
- 2 MR. HARVEY: That's correct.
- 3 JUDGE RILEY: Which is Staff Exhibit 2.1?
- 4 MR. HARVEY: That is correct, your Honor.
- 5 JUDGE RILEY: Is Staff Exhibit 2.01 the
- 6 attachment to Staff Exhibit 2.0?
- 7 MR. HARVEY: That is correct, your Honor.
- 8 JUDGE RILEY: All right.
- 9 BY MR. HARVEY:
- 10 Q Turning your attention, Ms. Schroll, to a
- 11 document entitled -- a document now -- the only
- document entitled Staff Exhibit 2.1, do you have that
- 13 before you?
- 14 A Yes, I do.
- 15 Q Does that consist of four pages of text in
- 16 question and answer form?
- 17 A Yes, it does.
- 18 O Are there attachments to that document?
- 19 A No, there is not.
- 20 Q Was this prepared by you or at your
- 21 direction?
- 22 A Yes, it was.

- 1 Q Do you have any corrections or additions to
- 2 make to this document?
- 3 A No, I don't.
- 4 Q If I were to ask you the questions set
- 5 forth in this document, would the answers be the same
- 6 as they were when you filed it?
- 7 A Yes, it would.
- 8 MR. HARVEY: With that, your Honor, I would,
- 9 subject to cross-examination, move Staff Exhibit 2.0,
- 10 Staff Exhibit 2.01 as just renamed and Staff
- 11 Exhibit 2.1 into evidence and tender the witness for
- 12 cross-examination.
- 13 JUDGE RILEY: May I have one question to
- 14 Ms. Schroll herself with regard to the recommendation
- of Staff Exhibit 2.0, Pages 17 and 18, starting about
- 16 Lines 342 through 350.
- 17 Is it my understanding that as a
- 18 result of your testimony in Staff Exhibit 2.1 and
- 19 your original recommendation on Staff 2.0 is now
- 20 obsolete?
- THE WITNESS: That's correct.
- JUDGE RILEY: All right then. Counsel, are we

- 1 moving to strike the testimony in Staff Exhibit 2.0.
- MR. HARVEY: If that's your pleasure, your
- 3 Honor, we can certainly do that. I mean, since
- 4 Ms. Schroll makes her final recommendations in Staff
- 5 Exhibit 2.1, you know, I guess it's sort of booted
- 6 out anyway.
- 7 But if you'd prefer that we resubmit
- 8 the testimony of both Ms. Schroll and Mr. Koch with
- 9 their recommendations, their additional
- 10 recommendations stricken, we certainly will do that.
- JUDGE RILEY: Okay. Well, that's not
- 12 necessary. When the motions -- Ms. Schroll's
- 13 testimony, is that the Lines 339 to 350 on Pages 17
- 14 and 18 moving to strike that, in so far as that
- 15 recommendation has been superseded by supplemental
- 16 direct testimony. Counsel, do you have any
- 17 objection?
- 18 MR. HIRD: No objection, your Honor.
- 19 JUDGE RILEY: All right.
- 20 Mr. Kaufhuld, is there any objection?
- 21 MR. KAUFHULD: No objection to that, your
- 22 Honor.

- 1 JUDGE RILEY: All right. Then we will strike
- 2 the -- Lines 339 -- the testimony contained on 339
- 3 through 350 of Staff Exhibit 2.0, which is going to
- 4 bring us back to Mr. Koch's Exhibit 1.0.
- 5 And Mr. Koch, let me recall you for a
- 6 moment on Page 14 of Exhibit 1.0.
- 7 MR. HARVEY: 297.
- 8 JUDGE RILEY: Excuse me. Let me go back to
- 9 Line 297, Page 14. I have two recommendations on
- 10 Lines 297 down through 314, was that superseded by
- 11 your supplemental direct testimony?
- MR. KOCH: Your Honor, for the most part
- 13 definitely the recommendation on -- from Lines 297 to
- 14 302 has changed.
- JUDGE RILEY: Okay. That's been superseded by
- 16 your supplemental direct testimony?
- 17 MR. KOCH: Correct. And -- I guess the second
- 18 item is that I introduced a new recommendation that
- 19 surety -- in my Staff Exhibit 1.1.
- MR. HARVEY: 1.1, your Honor.
- 21 MR. KOCH: And I continued to recommend that a
- 22 new proceeding be opened.

- 1 MR. HARVEY: Line 304.
- 2 JUDGE RILEY: We'll leave Lines 304 to 314 as
- 3 it is. Then I take it your proposal is to strike
- 4 Line 297 to Line 302 on Staff Exhibit 1.1 so far as
- 5 they are superseded.
- 6 MR. HARVEY: To the extent they are superseded,
- 7 I have no objection of that, your Honor.
- 8 JUDGE RILEY: And is there any objection to
- 9 striking that?
- 10 MR. HIRD: No, your Honor.
- 11 JUDGE RILEY: Mr. Kaufhuld, any objection?
- MR. KAUFHULD: That's fine, your Honor.
- MS. HERTEL: No, your Honor.
- 14 JUDGE RILEY: Then we will strike the testimony
- on Lines 297 to 302 on Staff Exhibit 1.1.
- MR. HARVEY: I have to go back to Ms. Schroll's
- 17 testimony, your Honor. I'm not certain what was
- 18 stricken and I guess I need a ruling on that.
- 19 JUDGE RILEY: Regarding the direct testimony of
- 20 Ms. Schroll, Staff Exhibit 2.0, if you look at Pages
- 21 17 and 18, Ms. Schroll made a recommendation
- contained in Lines 339 through 350, and it was my

- 1 clear understanding that her supplemental direct
- 2 testimony had changed that recommendation which would
- 3 supersede --
- 4 MS. HERTEL: Your Honor, I may have slightly
- 5 different page numbers, because I've got -- the
- 6 answer starts on Line 337 on mine, and at least as I
- 7 look at it, not all the language there referred to
- 8 the recommendation.
- 9 MR. HARVEY: I would agree, your Honor. I
- 10 think that that refers specifically to a -- that
- 11 recites a statute that recites a position that Staff
- 12 has, in deed, taken in another rule-making and which,
- 13 I believe, the Commission has substantially adopted.
- 14 And I think that the recommendation appears to be
- 15 starting at Line -- I have it 321 and with the words,
- 16 Additionally, I agree with Robert Koch's
- 17 recommendation.
- 18 THE WITNESS: Yes, I agree with that.
- 19 JUDGE RILEY: And what you're saying then is
- 20 that the language that begins, Additionally, I agree
- 21 with Robert Koch's recommendation, that is the
- language that should be stricken and nothing prior to

- 1 that; is that correct?
- 2 MR. HARVEY: I think that's a fair
- 3 characterization. I refer to Ms. Schroll's view on
- 4 what her testimony is, but I believe that --
- 5 JUDGE RILEY: She said she just agreed with it,
- 6 right?
- 7 MR. HARVEY: The sentence starting,
- 8 "additionally" and through "telecommunication
- 9 services either, " those are two sentences I have on
- 10 Lines 341 through 345, but other people may have
- 11 different ones.
- 12 JUDGE RILEY: All right. Well, what I'll --
- 13 the testimony that begins, No, the ETSA defines the
- 14 911 system, and continues through, Provided by
- 15 multiple providers, that testimony is the same?
- MR. HARVEY: Yes, your Honor.
- 17 JUDGE RILEY: It remains untouched. It's only
- 18 the testimony after the "additionally" I agree with
- 19 Robert Koch and including the "telecommunications
- 20 services either." All right. Let me rescind my
- 21 earlier ruling. And with regard to the line
- beginning, "additionally," I agree, and ending with

- 1 "telecommunications services either," that's the
- 2 language that we're striking.
- 3 MR. HARVEY: Correct, your Honor.
- 4 JUDGE RILEY: It is my understanding that this
- 5 has been superseded?
- 6 MR. HIRD: Yes, your Honor.
- 7 JUDGE RILEY: Objection now?
- 8 MR. HIRD: No objection.
- 9 JUDGE RILEY: Mr. Kaufhuld?
- 10 MR. KAUFHULD: No objection, Judge.
- 11 JUDGE RILEY: All right. Thank you. Staff,
- 12 that will be the language that was stricken.
- And now, where are we with
- 14 Ms. Schroll?
- 15 MR. HARVEY: I believe we have tendered her for
- 16 cross, your Honor.
- 17 JUDGE RILEY: Okay.
- 18 MR. HIRD: Thank you, your Honor, Counsel.
- 19 CROSS-EXAMINATION
- 20 BY
- 21 MR. HIRD:
- Q Ms. Schroll, good morning, first of all.

- 1 A Good morning.
- 2 Q I want to confirm what's stated in your
- 3 testimony filed August 27th and if I understand
- 4 correctly this is now numbered 2.01?
- 5 A That's correct.
- 6 MR. HARVEY: No, your Honor, this is 2.1. The
- 7 attachment is 2.01. The attachment to 2.0 is 2.1.
- 8 MR. HIRD: Thank you. All right. I want to
- 9 refer to it correctly.
- 10 BY MR. HIRD:
- 11 Q In Staff Exhibit 2.1, which is your
- 12 supplemental direct testimony, on Page 4 starting at
- 13 Line 75, your recommendation essentially is that the
- 14 application for certification should be approved but
- 15 that Ramsey not be allowed to utilize that
- 16 certificate until resolution of some issues in
- 17 another proceeding; is that essentially fair?
- 18 A My recommendation is stating that I would
- 19 approve of the certification of Ramsey Emergency
- 20 Services as a lo- -- competitive local exchange
- 21 carrier, but I'd recommend that they not be allowed
- 22 to operate in the 911 service provider until the

- 1 Commission has the ability to address some other
- 2 issues.
- 3 Q Okay. You mentioned in your testimony, I
- 4 believe, three examples of issues that need to be
- 5 addressed at another proceeding. And I refer you to
- 6 Exhibit 2.1 starting on Page 3, Line 47. Well, you
- 7 can start with the question at Line 45.
- 8 The first issue that's raised was that
- 9 there isn't a carrier of last resort, as you
- 10 indicated; do you see that?
- 11 A Yes, I do.
- 12 Q Okay. Is there a provision for a carrier
- 13 of last resort if an ILEC in the present status of
- 14 911 service, if an ILEC fails, is there a carrier of
- 15 last resort designated?
- 16 A I do not believe there is; however, there
- 17 is a process in place under the Public Utilities Act
- 18 that an incumbent local exchange carrier must come to
- 19 the Commission. And I believe in 13-406, the carrier
- 20 must -- I can basically read it.
- 21 Q Well, you're talking --
- 22 A That means that 406 of the Public Utilities

- 1 Act states that no telecommunication carrier offering
- 2 to provide a noncompetitive telecommunications
- 3 service pursuant to a valid certificate of service
- 4 authority or certificate of public convenience and
- 5 the necessity shall discontinue or abandon such
- 6 service once initiated and shall demonstrate and the
- 7 Commission find after noticing and hearing that such
- 8 continuance or abandonment will not deprive customers
- 9 of any necessary or telecommunication services or
- 10 access thereto and is not otherwise contrary to the
- 11 public interest.
- 12 Q Okay. Ms. Schroll, if I understand
- 13 correctly, the provision that you just read out of
- 14 13-406 would apply to Ramsey as well; is that
- 15 correct?
- 16 A I am not an attorney, but my understanding
- 17 is that they would be considered a competitive
- 18 carrier. And the requirements would be different
- 19 under this section.
- 20 It also states that no
- 21 telecommunication carrier offering or providing
- 22 competitive telecommunications service shall

- discontinue or abandon service once initiated except
- 2 upon 30 days notice to the Commission which is not
- 3 very much time to try to rectify a situation if an
- 4 Iowa service provider is unable to continue to
- 5 provide that service.
- 6 Q Well --
- 7 A So there is a different standard for a
- 8 competitive carrier than it is for an incumbent
- 9 carrier.
- 10 Q It is the same amount of notice though; is
- 11 that correct?
- 12 A I do not believe it is the same amount of
- 13 notice.
- Q Okay. But there is in place a statutory
- 15 provision for the discontinuance or abandonment of
- 16 service by a competitive provider; is that correct?
- 17 A Yes, but I believe it's -- it doesn't give
- 18 the Commission enough time to act upon a situation
- 19 where a 911 service provider could no longer provide
- 20 service.
- 21 Q Right. And I understand that. I'm just
- 22 trying to make sure that I can differentiate.

- 1 The issue here is not whether there is
- 2 a provision in place via the statutes, it's whether
- 3 you think that the statutory provision gives enough
- 4 time; is that correct?
- 5 A Let me clarify. It does require that a
- 6 CLEC provide 30 days notice, but it doesn't provide
- 7 the Commission with any direction as to who could be
- 8 the carrier of last resort.
- 9 Q Okay.
- 10 A And that's where my testimony that I
- 11 address on Page 3, Lines 47 through 51 are addressing
- 12 this issue and that it needs to be looked at by this
- 13 Commission.
- 14 O Now, the statute that you refer to 13-406
- 15 also provides that the Commission may order -- may
- 16 enter an order prohibiting discontinuance or
- 17 abandonment if the Commission finds it's in the
- 18 public interest; is that correct?
- 19 MR. HARVEY: I think we'll stipulate that the
- 20 Commission may on its own motion or upon complaint
- 21 investigate the proposed -- and may, after notice and
- 22 hearing, prohibit such a discontinuance or

- 1 abandonment condition and find it to be contrary to
- 2 the public interest. I will stipulate to that.
- 3 MR. HIRD: Okay.
- 4 JUDGE RILEY: Counsel, is that sufficient?
- 5 MR. HIRD: Excuse me?
- 6 JUDGE RILEY: Is that satisfactory?
- 7 MR. HIRD: Yes. Yes, it is.
- 8 MS. HERTEL: As to noncompetitive services?
- 9 MR. HARVEY: No.
- 10 MS. HERTEL: Thank you.
- 11 BY MR. HIRD:
- 12 Q Ms. Schroll, likewise, under 4-501, the
- 13 Commission can actually appointment a receiver for a
- 14 small telephone carrier if necessary; is that
- 15 correct?
- 16 A I'm sorry can you refer me there.
- 17 O Under 4-501.
- MR. HARVEY: I guess, again, we'll stipulate
- 19 that 4-501 says what it says. It's an application to
- 20 noncompetitive -- or to competitive telecommunication
- 21 providers is something I don't think we're prepared
- 22 to speak to.

- 1 MR. HIRD: Okay.
- 2 BY MR. HIRD:
- 3 Q Ms. Schroll, I'm not trying to nitpick with
- 4 you. What I'm trying to get at here is there, in
- 5 fact -- there are, in fact, several places within the
- 6 statutes where there are provisions for what happens
- 7 if a competitive local exchange carrier goes out of
- 8 business; am I correct?
- 9 A That very well may be true; however, if the
- 10 Commission does not direct the carrier last resort
- 11 for 911, Staff's concern was that -- let's just use
- 12 for example Ramsey communication comes into a
- 13 particular territory, begins offering 911 service in
- 14 place of an existing incumbent local exchange
- 15 carrier.
- 16 If that existing local exchange
- 17 carrier decides to sell its selective router and not
- 18 provide 911 service any longer then -- and Ramsey
- 19 Communications -- or Ramsey Emergency Services is no
- 20 longer able to provide services, there isn't -- may
- 21 not be a carrier there available to provide that
- 22 service.

- 1 So I felt that the Commission needed
- 2 to look at this particular issue under the Emergency
- 3 Telephone System's Act 50 ILCS Act 750, the
- 4 Commission is required to set technical standards for
- 5 the provisioning of 911 service.
- 6 And because no competitive carriers
- 7 have provided this type of service in Illinois, it
- 8 would only seem appropriate that the Commission be
- 9 allowed to set some type of standard for this
- 10 particular situation.
- 11 Q Okay. At the present time, part of your
- 12 role -- you are, as I recall, director of the 911
- 13 program with the Commission; is that correct?
- 14 A I am the 911 program manager.
- 15 Q Okay. And it's your responsibility to know
- 16 what types of arrangements have been made between
- 17 ILECs for the provisioning of 911 services in the
- 18 state; is that fair?
- 19 A Specifically what I am related to --
- 21 A -- I understand the question.
- Q Okay. Does Bell presently subcontract data

- 1 base management of ALI records to Entrado?
- 2 MR. HARVEY: I guess, by Bell --
- 3 MR. HIRD: Yes, precisely.
- 4 MR. HARVEY: -- you mean whom precisely?
- 5 MR. HIRD: Southwestern Bell Illinois -- SBC
- 6 Illinois, excuse me.
- 7 MS. HERTEL: Your Honor, I'm going to object to
- 8 the question. It's their certificate whether or not
- 9 they're qualified and whether or not we subcontract
- 10 database management to Entrado. I don't see how it's
- 11 relevant to this proceeding.
- MR. HIRD: May I respond?
- 13 JUDGE RILEY: Go ahead.
- 14 MR. HIRD: The concern is here is obviously
- 15 that what happens if Ramsey goes out of business.
- 16 And the presumption is that Bell is the carrier that
- 17 is providing all the components of this service and
- 18 the nice package for these citizens of Illinois.
- 19 What I'm trying to demonstrate with
- 20 this question is that there are significant
- 21 components of the system existing right now that are
- 22 subcontracted out to other companies, maybe they're

- 1 affiliated, I don't know. But are subcontracted out
- 2 to other companies.
- 3 The risk of those companies failing
- 4 creates the same level of concern that Staff has with
- 5 what happens if Ramsey goes out of service.
- 6 MS. HERTEL: Your Honor --
- 7 MR. HIRD: And I'm trying to address Staff's
- 8 testimony. This is what the witness brought up, so
- 9 that's the purpose for my line of questioning.
- 10 MS. HERTEL: Your Honor, whether or not SBC
- 11 Illinois subcontracts the piece part of the 911
- 12 services, is asking for a mini trial here.
- 13 It's my understanding what they are
- 14 asking for in their application is not to just do
- 15 some piece of a -- just, you know, provide database
- 16 management. They're going far beyond this in their
- 17 application.
- 18 So to get into what part SBC Illinois
- 19 has piece parted out, I still think is not relevant
- 20 to the issues at hand.
- 21 JUDGE RILEY: I'm going to disagree with you,
- 22 Counsel. I think he made a good point. Can the

- witness answer the question?
- 2 THE WITNESS: I apologize but I cannot hear
- 3 Ms. Hertel and I don't know what she said.
- 4 MR. HIRD: Would you like me to restate the
- 5 question.
- 6 JUDGE RILEY: Please.
- 7 THE WITNESS: Yes. Thank you.
- 8 BY MR. HIRD:
- 9 Q Ms. Schroll, is it correct that at the
- 10 present time SBC Illinois subcontracts out ALI
- 11 database management to Entrado?
- 12 A Staff is aware and knowledgeable that some
- of the incumbent carriers, such as SBC, have
- 14 contracted and outsourced some of their services to
- 15 other services; however Entrado is not regulated by
- 16 this Commission and SBC is a regulatory -- is a
- 17 regulated entity and would be the entity that would
- 18 be responsible under the eyes of the Commission for
- 19 providing services.
- 20 There are many other vendors that
- 21 provide contracted services in the state of Illinois.
- Q And, for example, there's a company called,

- 1 I believe, Pozitron (phonetic) that subcontracts the
- 2 maintenance of terminal equipment from SBC Illinois?
- 3 A I would not be able to answer that.
- 4 Q I guess my question to you is, in your
- 5 testimony you refer to the danger of Ramsey
- 6 abandoning service. What happens if Entrado or
- 7 Pozitron fails in their provisioning of data -- of
- 8 database management to SBC?
- 9 MS. HERTEL: Your Honor --
- 10 MR. HARVEY: That calls for speculation, your
- Honor.
- MS. HERTEL: And I'm going to object on other
- 13 bases, there is no evidence -- she said she didn't
- 14 know whether Pozitron provided any services in
- 15 Illinois.
- MR. HIRD: I think my last question is
- 17 restricted to Entrado and I think she said she was
- 18 aware of that.
- 19 MS. HERTEL: You added "and" and "Pozitron."
- 20 Why don't you just rephrase it.
- 21 MR. HIRD: I would be glad to rephrase the
- 22 question.

- 1 BY MR. HIRD:
- Q Ms. Schroll, is the risk to the citizens of
- 3 Illinois the same if Entrado fails in its effort to
- 4 provide database management for SBC Illinois?
- 5 A I have no regulatory -- we have no
- 6 regulatory authority over Entrado. Again, SBC would
- 7 be responsible for ensuring whether they do it
- 8 through Entrado or themselves if they provide the
- 9 services.
- 10 Q Okay. Well, let me skip down to the third
- 11 point that you raise in your testimony and I'll refer
- 12 you to Exhibit 2.1, Page 4, starting at Line 63; do
- 13 you have that?
- 14 A Yes, I do.
- Okay. One of the questions that you raise
- 16 is that there's a need for the Commission to evaluate
- 17 and analyze the legality and propriety of allowing
- 18 911 services to be made available as a competitive
- 19 service offering.
- 20 And then you refer to the system
- 21 provider as being the contracted entity providing 911
- 22 network and database services; do you see that?

- 1 A Yes, I do.
- 2 Q Am I fair in saying that essentially your
- 3 argument is they can't be a syst- -- a 911 system
- 4 provider unless they provide both network and
- 5 database services?
- 6 A That would be a fair assumption, yes.
- 7 O Isn't it true at the present time neither
- 8 SBC Illinois nor Verizon provide all of the network
- 9 or database services, don't they subcontract those
- 10 out?
- 11 MS. HERTEL: Your Honor, I'm going to object to
- 12 that question.
- 13 THE WITNESS: We don't -- we have --
- 14 JUDGE RILEY: Excuse me. Ms. Schroll, I have
- 15 an objection coming.
- 16 THE WITNESS: Okay.
- 17 JUDGE RILEY: Go ahead.
- 18 MS. HERTEL: I'm going to object to that
- 19 question. I think it calls for -- again, it raises
- 20 the issues regarding SBC Illinois and what they're
- 21 doing. And I think it calls for a legal conclusion
- on Ms. Schroll's part as to whether because we --

- 1 assuming -- and, again, we're trying this mini
- 2 case -- but assuming for purposes of argument we
- 3 subcontract database management to SB- -- to Entrado,
- 4 that somehow she's asked to conclude that that means
- 5 that SBC Illinois is not really providing database
- 6 services?
- 7 MR. HIRD: Your Honor, I'll make my legal
- 8 argument at the appropriate time. But I think I'm
- 9 entitled to ask the Staff witness factual questions
- 10 about what exists now compared to what we're offering
- 11 to provide.
- 12 JUDGE RILEY: I'm going to allow it.
- 13 Ms. Schroll, can you answer the question?
- 14 THE WITNESS: Mr. Hird, can you rephrase the
- 15 question again, please.
- 16 MR. HIRD: Can you read it back?
- 17 (Whereupon, the record was read
- 18 as requested.)
- 19 BY MR. HIRD:
- 21 A Can you repeat the question?
- 22 Q I'll try and restate it just to move things

- 1 along.
- 2 At the present time, isn't it true
- 3 that SBC Illinois and Verizon, for that matter, don't
- 4 own all the network they use to provide 911 services?
- 5 MR. HARVEY: For a clarification, don't own all
- 6 the network, don't own all the infrastructure
- 7 databases? I'm not certain that that necessarily is
- 8 the question counsel is asking. And I think that
- 9 needs some clarification on that point.
- JUDGE RILEY: Ms. Schroll, can you answer the
- 11 question?
- 12 THE WITNESS: My understanding as Staff member
- 13 of this Commission is that an entity that is going to
- 14 be a 911 system provider must provide those database
- 15 and networks, and they must also be certified as a
- 16 telecommunication carrier to provide that. SBC is
- 17 certified and does provide both networks and database
- 18 services. Whether they contract out or not it is
- 19 really not -- it's not my -- that that's their -- you
- 20 know, their business to do so. They are the
- 21 responsible party, and we hold SBC and Verizon
- 22 responsible for those services and as one entity.

- 1 BY MR. HIRD:
- Q Ms. Schroll, the providing the network that
- 3 you refer to in your testimony, could be done by
- 4 Ramsey just as easily as Bell; am I correct?
- 5 A If -- you know, if SBC contracted with
- 6 Ramsey to provide network under their name?
- 7 JUDGE RILEY: In other words, Ms. Schroll, you
- 8 didn't understand the question again.
- 9 THE WITNESS: No, I don't understand what
- 10 you're asking.
- 11 BY MR. HIRD:
- 12 O Okay. Let me see if I can break this down.
- 13 At the present time SBC Illinois uses
- 14 networks owned by other companies to transport calls
- 15 and data related to 911 service; am I correct?
- 16 A That might be correct.
- 17 Q And, in fact, they use --
- 18 A I don't know their network. I am not, you
- 19 know, one of their technical people. I don't know
- 20 what their network consists of.
- Q Well, I'll admit I'm not a technical person
- 22 either, but let me ask it this way: Until they

- 1 receive long-distance authority, every time a 911
- 2 call crossed a LATA line, it had to travel over
- 3 somebody's long-distance lines, right?
- 4 A That's correct.
- 5 Q And that wasn't Bell's, was it?
- 6 A No, it was not.
- 7 Q So they're using components of other
- 8 parties' networks?
- 9 A Oh, absolutely.
- 10 Q All right. In the same way Ramsey could
- 11 aggregate a network to provide the same service; am I
- 12 correct?
- 13 A Oh, correct. I'm sorry, sir. I didn't
- 14 understand your question.
- 15 Q That's really all I was getting to.
- 16 A Yes, correct.
- 17 Q Okay. Now, in this case, one difference is
- 18 that RES has indicated it will provide the database
- management directly; isn't that correct?
- 20 A That's my understanding of their
- 21 application.
- 22 Q All right. Now, I'd like to turn for a

- 1 moment to the second point you make in your testimony
- 2 starting at Staff Exhibit 2.1, Page 3, Line 52.
- 3 And the question I think you pose is
- 4 whether there is, in fact, a rate structure in place
- 5 for the provision of the necessary network elements;
- 6 is that correct?
- 7 A Correct.
- 8 Q That's essentially a business risk that
- 9 Ramsey is undertaking, am I correct, whether they can
- 10 aggregate the network necessary?
- 11 A I pose that as a Staff member who is
- 12 responsible for making sure that the 911 network and
- 13 database provisions work (cktape) appropriately, I
- 14 would be concerned if there was some issues that
- weren't addressed here, so I conclude you're correct.
- 16 O All right. Ms. Schroll, could you describe
- 17 what the responsibility and authority of the ETSBs
- 18 are in this process?
- 19 A The ETSB is responsible for a number of
- 20 things under the Emergency Telephone Systems Act
- 21 750-15.4, Paragraph B, there are -- and in
- 22 Paragraph D there are a number of items that ETSB is

- 1 responsible for; planning the 91 systems -- I can
- 2 read these all out if you'd like me to.
- 3 Q Could I ask a follow-up question, please,
- 4 and that is, is the ETSB responsible for contracting
- 5 with a 911 provider like Ramsey?
- A Yes, they are.
- 7 O So it's up to the ETSB to evaluate the
- 8 benefits and risks of doing business with Ramsey?
- 9 A Yes, they would be.
- 10 Q And it's their right to say yes or no to a
- 11 contract or any provisions of the contract?
- 12 A I'm sorry. You cut off there. Your
- 13 question cut off. Could you repeat that, please.
- 14 O I'll withdraw my question. One final
- 15 question: Ms. Schroll, do you think that it's
- 16 possible that the introduction of competitive 911
- 17 services might actually improve the quality or lower
- 18 the cost or both to the citizens of the state of
- 19 Illinois?
- 20 A That could be a possibility, yes.
- 21 MR. HIRD: All right. I have nothing further.
- 22 Thank you.

- JUDGE RILEY: Thank you. Counsel? Redirect,
- 2 Mr. Harvey?
- 3 MR. HARVEY: Certain amount here.
- 4 REDIRECT EXAMINATION
- 5 BY
- 6 MR. HARVEY:
- 7 Q Now, Ms. Schroll, you are aware of the
- 8 number of 911 system providers in the state of
- 9 Illinois, are you not?
- 10 A Yes.
- 11 Q And how many is that?
- 12 A I believe I stated in my direct testimony,
- 13 Staff Exhibit 2.0, that there were four that I have
- 14 correct -- that there are five.
- Q Are all of those telecom carriers?
- 16 A Yes, they are.
- 17 Q Are they all incumbent local exchange
- 18 carriers in some part of the state of Illinois?
- 19 A Yes, they are.
- 20 Q And are all of the companies with
- 21 substantial infrastructures and investments in the
- 22 state of Illinois?

- 1 A Yes, they are.
- Q Okay. Now, Mr. Hird asked you with respect
- 3 to your supplemental direct testimony at Line 52.
- 4 Mr. Hird asked you whether it was not perhaps a
- 5 business risk that Ramsey took in that regard,
- 6 correct?
- 7 A Yes.
- 8 Q You know, I'll withdraw this.
- 9 Mr. Hird asked you a number of
- 10 questions regarding the authority and responsibility
- of emergency telephone system boards, did he not?
- 12 A Yes, he did.
- 13 Q And if I could ask you to elaborate a
- 14 little bit on that. Emergency telephone system
- 15 boards have to submit plans and contracts to the
- 16 Commission, do they not?
- I apologize, I'm leading.
- Do emergency telephone system boards
- 19 have to submit their contracts to the Commission for
- 20 approval in many cases?
- 21 A 911 systems are required to submit an
- 22 initial application to the Commission for approval to

- 1 be a 911 systems. And after that application there
- 2 is information about the network and the database
- 3 provider and how the 911 system will be designed and
- 4 the Commission does have to authorize that prior to
- 5 them providing service.
- 6 Additionally, anytime they modify
- 7 something in their systems, they have to file a
- 8 modification with the Commission.
- 9 Q Could you explain why this is the case as
- 10 you understand it.
- 11 A My understanding is that because this is a
- 12 life-saving, critical service that is being provided
- 13 by the telecommunication carrier as well as these 911
- 14 systems, the Commission needs to verify that the
- 15 guidelines, the technical guidelines that have been
- 16 put in place are being met.
- 17 O Does the Commission have the responsibility
- 18 for making sure that all the state is covered and
- 19 that jurisdictional disputes don't take place between
- 20 ETSBs?
- 21 A We don't necessarily -- the Commission
- doesn't necessarily have jurisdiction over -- there

- 1 are certain -- let me just rephrase that.
- 2 There are certain areas within
- 3 Illinois that do not have a 911, but the entire state
- 4 of Illinois does have some of 911 and those are
- 5 locally initiated.
- 6 Once the Commission grants approval,
- 7 we do -- we do have involvement as far as issues --
- 8 jurisdictional issues that might occur, problems that
- 9 we have to get involved in. I'm not sure if that
- 10 answered your question.
- 11 Q That's close enough, Marci.
- 12 A Okay.
- 13 Q One final question, Mr. Hird indicated that
- 14 ETSBs had the ultimate authority and responsibility
- 15 to enter into contracts and to deal with system
- 16 providers and to deal with various aspects of their
- 17 municipal and corporate existence. When they fail to
- 18 do that, who gets to fix it?
- 19 A The Commission.
- 20 Q And more specifically at the Commission?
- 21 A Myself.
- 22 Q Yes, thank you.

- 1 MR. HARVEY: Nothing further for Ms. Schroll.
- JUDGE RILEY: Thank you. Is there any recross,
- 3 Mr. Hird.
- 4 MR. HIRD: No, your Honor.
- 5 JUDGE RILEY: All right. Mr. Kaufhuld, do you
- 6 have any cross-examination for Ms. Schroll.
- 7 MR. KAUFHULD: Yes, I have a few questions,
- 8 your Honor for Ms. Schroll.
- 9 JUDGE RILEY: Please proceed.
- 10 MR. KAUFHULD: Thank you.
- 11 CROSS-EXAMINATION
- 12 BY
- MR. KAUFHULD:
- 14 O Ms. Schroll, regarding your testimony as to
- 15 Entrado, have you or any other individuals of the
- 16 Staff received any compliance as to Entrado's
- 17 operation regarding any emergency telephone services
- 18 within the state of Illinois?
- 19 MS. HERTEL: Your Honor, I'm going to object.
- 20 MR. HARVEY: That is cumulative.
- 21 MS. HERTEL: I mean, it's cumulative, but it's
- 22 also, again, going into whatever arrangements SBC

- 1 Illinois has with another entity, and I don't see how
- 2 that's relevant.
- JUDGE RILEY: Well, Mr. Kaufhuld, could you
- 4 give me some idea where you're going with this.
- 5 MR. KAUFHULD: Well, I mean, the question that
- 6 was really addressed was dealing with services of
- 7 contracts of entities of SBC. And where I'm going
- 8 with this is I'd like to know if the ICC has any
- 9 interest in knowing how long it would take for SBC to
- 10 substitute those services in the event Entrado would
- 11 leave operation?
- MS. HERTEL: Your Honor, I'm hard pressed to
- 13 see how this is. I mean, it's their application and
- 14 whether they can do it and what applies to Ramsey and
- 15 how long it would take. Assuming she knew, I still
- 16 don't see how its relevant to this proceeding.
- 17 MR. HARVEY: I would agree. I just don't see
- 18 that that line of questioning is relevant.
- 19 MR. HIRD: Your Honor, do I get to address it?
- JUDGE RILEY: Go ahead.
- 21 MR. HIRD: From the Applicant's standpoint this
- is exactly the issue. And that is that the question

- 1 raised by Staff, which is understandable, is what
- 2 happens if Ramsey goes out of business? How long
- 3 will it take to get a substitute? What's going to be
- 4 the cost?
- 5 While those are understandable, what
- 6 this question goes to is the very heart of the issue.
- 7 We have a situation right now where there are
- 8 subcontractors that are not under the Commission's
- 9 jurisdiction that are providing critical components
- of 911 service. What happens if they go out of
- 11 business? Isn't it the same or even greater risk
- 12 than if Ramsey's allowed to get into the marketplace
- 13 and compete. I think the question's entirely
- 14 relevant.
- 15 JUDGE RILEY: I'm --
- 16 MR. HARVEY: If you accept that risk is equal
- 17 to Ramsey or SBC going out of business, I think
- 18 that's somewhat of a far-fetched assumption.
- JUDGE RILEY: Well, let me see if Ms. Schroll
- 20 can answer the question?
- 21 THE WITNESS: I think the question would be
- 22 substituted for SBC.

- JUDGE RILEY: Well, excuse me. The question
- 2 was directed to you, Ms. Schroll, so if you can
- 3 please answer, do so.
- 4 THE WITNESS: I lost the question actually in
- 5 all of this discussion.
- 6 JUDGE RILEY: Mr. Kaufhuld, can you repeat it?
- 7 MR. KAUFHULD: Sure. I can restate it.
- 8 BY MR. KAUFHULD:
- 9 Q Ms. Schroll, have or you any ICC Staff
- 10 members to your knowledge received any complaints
- 11 regarding Entrado's operation as to 911 emergency
- 12 services in the state of Illinois?
- MS. HERTEL: Your Honor --
- 14 THE WITNESS: Entrado is not subject to
- 15 Commission regulations. So, you know, if there are
- 16 complaints about Entrado, they would be basically an
- 17 SBC complaint that I would have to handle through
- 18 SBC. And I believe that there have been complaints
- 19 that we have worked through.
- 20 Q Okay. The complaints would be regarding
- 21 SBC's contract entities, then, I take it?
- MS. HERTEL: Your Honor, I'm going to re-enter

- 1 my objection. This seems to be going far afield. I
- 2 mean, it's the point of Mr. Forshee --
- 3 Mr. Kaufhuld's witness, you know, that is particular
- 4 ETSB is very supportive of this application. And so
- 5 if there is a quarterly application, that's great;
- 6 but it doesn't seem to me that they need to go
- 7 through any alleged complaints regarding SBC's
- 8 arrangements in 911 in the state.
- 9 JUDGE RILEY: So then you have a continuing
- 10 objection to this line of questioning.
- MS. HERTEL: Yes.
- 12 JUDGE RILEY: Let me hear the rest of it.
- 13 Ms. Schroll, again, can you answer it?
- 14 THE WITNESS: I thought I answered it.
- 15 JUDGE RILEY: Mr. Kaufhuld, can you ask the
- 16 question again?
- 17 BY MR. KAUFHULD:
- 18 Q Ms. Schroll, if you would be handling
- 19 complaints regarding Entrado, I think it's from your
- 20 prior testimony here that the complaints would
- 21 actually be referred through -- referred to SBC
- 22 personnel to deal with?

- 1 A That's correct.
- 2 Q And have you received such a complaint?
- 3 A I have.
- 4 Q And have you been working as an ICC Staff
- 5 member with SBC to handle this?
- 6 A I have in the past.
- 7 Q All right. And do you have any idea of how
- 8 long it would take for SBC to provide services that
- 9 Entrado is providing currently, if Entrado were to
- 10 stop operating?
- 11 A No, I do not.
- 12 Q And do you know if there is any bonding
- 13 requirement currently in place on SBC as to those
- 14 services contracted to Entrado?
- 15 A I'm not aware of any.
- 16 Q And are you aware of any bonding
- 17 requirements of local 911 ETSBs regarding the same
- 18 issue as to Entrado and SBC?
- 19 A No, I am not.
- 20 Q All right. Now, Ms. Schroll, directing
- 21 your attention to your testimony a few minutes ago
- 22 regarding contracting on S- -- ETSBs, is it your

- 1 testimony that ETSBs do have the authority and
- 2 responsibility to enter into service contracts with
- 3 various service providers?
- 4 MR. HARVEY: This has been asked and answered.
- 5 She said that -- she responded to Mr. Hird's
- 6 examination and now she's being asked roughly the
- 7 same questions.
- 8 JUDGE RILEY: Counsel, to save time we'll just
- 9 go through it. Go ahead. Ms. Schroll, can you
- 10 answer?
- 11 THE WITNESS: Yes.
- 12 BY MR. KAUFHULD:
- 13 Q All right. And you indicated that there
- 14 has to be a modification application filed in certain
- 15 instances.
- 16 Are you indicating that such
- 17 modifications have to be filed in all instances in
- 18 which there is a contract entered into between ETSBs
- 19 and other service providers?
- 20 A No, there is no provision for that. My
- 21 reasoning for having another proceeding is to address
- 22 this issue.

- 1 O All right. So is it your testimony, then,
- 2 Ms. Schroll, as of today your knowledge of service
- 3 providers and service contractors are entitled and
- 4 authorized to enter into contract with ETSB's?
- 5 A Yes.
- 6 Q All right. Thanks.
- 7 MR. KAUFHULD: All right. That's all the
- 8 questions that I have. Thank you.
- 9 JUDGE RILEY: Thank you, Mr. Kaufhuld.
- 10 Mr. Harvey, redirect?
- MR. HARVEY: No, your Honor.
- 12 JUDGE RILEY: Let's take a very brief recess
- 13 for a moment.
- 14 (Whereupon, a recess was taken.)
- 15 JUDGE RILEY: Okay. We're all back.
- 16 Mr. Harvey, does that essentially complete the
- 17 examination of your witnesses?
- 18 MR. HARVEY: Assuming for the sake of argument
- 19 that examination -- I don't know whether Ms. Hertel
- 20 may have questions.
- 21 MS. HERTEL: I have no questions, your Honor.
- MR. HARVEY: In that case, I would move for the

- 1 admission of Staff Exhibits 2.0 and 2.1.
- 2 JUDGE RILEY: Is there any objection to the
- 3 admission of Exhibits 2.0 and 2.1 with attachments
- 4 into evidence, generally?
- 5 MR. HIRD: I have no objection.
- 6 MR. HARVEY: Thank you. That concludes the
- 7 Staff's case.
- 8 JUDGE RILEY: All right. Then Staff Exhibits
- 9 2.0 and 2.1 are admitted into evidence.
- 10 (Whereupon, Staff Exhibit
- Nos. 2.0 and 2.1 were admitted
- into evidence.)
- 13 JUDGE RILEY: I think we are going slightly a
- 14 little bit out of order. Mr. Kaufhuld, you had a
- witness that you wanted to present; is that correct?
- 16 MR. KAUFHULD: Yes, your Honor, I do have with
- 17 recross.
- JUDGE RILEY: All right. Then would you like
- 19 to call that witness, now, please.
- 20 MR. KAUFHULD: Yes, that would be fine. I call
- 21 Normand Forshee.
- JUDGE RILEY: Mr. Forshee, can you hear me

- 1 okay?
- 2 MR. FORSHEE: Yes, sir.
- 3 (Witness sworn.)
- 4 JUDGE RILEY: Mr. Madiar, is Mr. Harvey going
- 5 to be here for this.
- 6 MR. MADIAR: He said he would be right back,
- 7 but you can go ahead and proceed if you'd like.
- 8 JUDGE RILEY: Mr. Kaufhuld, please proceed with
- 9 Mr. Forshee.
- 10 MR. KAUFHULD: Thank you, your Honor.
- 11 NORMAND FORSHEE,
- 12 called as a witness herein, having been first duly
- 13 sworn, was examined and testified as follows:
- 14 DIRECT EXAMINATION
- 15 BY
- MR. KAUFHULD:
- 17 Q Mr. Forshee, did you file or cause to be
- 18 filed prefiled testimony in this case or just in
- 19 generally the four pages and the 80-line testimony on
- 20 or about July 30th, 19- -- 2004?
- 21 A Yes, I did.
- Q And have you had the opportunity to review

- that prefiled testimony?
- 2 A Yes, I have.
- 3 Q And are there any changes or revisions to
- 4 that prefiled testimony as you've had the chance to
- 5 review?
- 6 A Yes. There is one change on Line 32 of
- 7 Page 2, the first two words on that line is
- 8 "telephone" and "number" and that should be
- 9 "maintenance services."
- 10 Q All right. So to clarify this, starting on
- 11 Line 31 and continuing the sentence that begins, We
- 12 have an experience use of Ramsey 24 by 7 telephone
- 13 number and found it to be very effective, you're
- 14 changing it to, We have an experience and use of
- Ramsey 24 by 7 maintenance services and found them to
- 16 be very effective?
- 17 A That's correct.
- 18 Q All right. Other than that change, are
- 19 there any other changes or additions or deletions to
- 20 your proposed testimony?
- 21 A No.
- 22 Q And if you would testify today, would this

- 1 substantially be the same testimony?
- 2 A Yes, it would.
- 3 Q All right.
- 4 MR. KAUFHULD: Your Honor, I would move for
- 5 admission of the prefiled testimony.
- 6 JUDGE RILEY: All right. Then I will hold a
- 7 ruling in abeyance on your motion pending
- 8 cross-examination.
- 9 Beginning with Staff?
- 10 MR. MADIAR: There is no cross-examination from
- 11 Staff, your Honor.
- 12 JUDGE RILEY: SBC?
- MS. HERTEL: No cross, your Honor.
- JUDGE RILEY: Mr. Hird, anything?
- MR. HIRD: No cross, your Honor.
- 16 JUDGE RILEY: All right. Then we will mark the
- 17 prefiled direct testimony of Mr. Normand Forshee as
- 18 St. Clair County Exhibit 1.
- 19 Is there any objection generally to
- the admission of this exhibit into evidence?
- MR. HIRD: No.
- MS. HERTEL: No, your Honor.

- 1 MR. MADIAR: No objection from Staff, your
- 2 Honor.
- MR. HIRD: No, your Honor.
- 4 JUDGE RILEY: Hearing no objection, St. Clair
- 5 County Exhibit No. 1 is admitted into evidence.
- 6 (Whereupon, St. Clair County
- 7 Exhibit No. 1 was admitted into
- 8 evidence.)
- JUDGE RILEY: Thank you, Mr. Forshee.
- 10 Mr. Kaufhuld, did you have anything
- 11 further?
- MR. KAUFHULD: Nothing further, your Honor.
- 13 JUDGE RILEY: All right. Thank you very much.
- 14 Can we proceed with SBC now without
- 15 Mr. Harvey?
- 16 MR. MADIAR: Yes, we can, your Honor.
- 17 JUDGE RILEY: All right. Counsel for SBC, you
- 18 wanted to call a witness, I understand?
- 19 MS. HERTEL: Yes. SBC Illinois calls Gene
- 20 Valentine as its witness.
- 21 And, your Honor, Mr. Valentine is not
- 22 near a mike, so should I ask him to sit in

- 1 Mr. Harvey's spot momentarily so he's close to the
- 2 mike?
- 3 (Witness sworn.)
- 4 JUDGE RILEY: Please proceed.
- 5 BERNARD EUGENE VALENTINE,
- 6 called as a witness herein, having been first duly
- 7 sworn, was examined and testified as follows:
- 8 DIRECT EXAMINATION
- 9 BY
- 10 MS. HERTEL:
- 11 Q Could you state your full name and business
- 12 address?
- 13 A My name is Bernard Eugene Valentine,
- 14 V-a-l-e-n-t-i-n-e. My business address is 4918 West
- 95th Street, 42, Oak Lawn, Illinois 60453.
- 16 Q Did you prepare 21 pages of testimony in
- 17 question to answer form that has been marked as
- 18 Exhibit 1.0?
- 19 A I did, indeed.
- 20 Q And were attached to that the following
- 21 exhibits, Exhibits 1.01, a diagram; 1.02, a glossary;
- 22 1.03, Staff response to the request; 1.06; 1.04 --

- 1 I'm sorry. Ramsey's response to Staff Request
- No. 1.06; is it 1.04, which was Ramsey's response to
- 3 SBC data request 16A and B; Attachment 1.05, which
- 4 was Ramsey's response to SBC Illinois data request
- 5 1.15; Attachment 1.06, which was the data request
- 6 responsive to -- Ramsey's response to Staff 1.22;
- 7 Attachment 1.07, which was Ramsey's response to Staff
- 8 data request 1.01; Attachment 1.08, which was Staff's
- 9 data request -- or Ramsey's data request response to
- 10 Staff No. 1.27. And finally, Attachment 1.09, which
- was Ramsey's response to Staff data request 1.10?
- 12 A Yes.
- 13 Q All right. Did you have any changes or
- 14 corrections that you wished to make to your testimony
- 15 which is Exhibit 1.0?
- 16 A Yes, I did.
- 17 Q Could you walk us through those?
- 18 A If we could go to Page 18 and go to Line
- 19 405, the third word in the sentence or the sentence
- 20 fragment beginning with the 911 database provider,
- 21 that database should have been replaced with the word
- 22 "service."

- 1 MR. HIRD: Excuse me for interrupting, but the
- 2 copy that I got served doesn't have the line numbers,
- 3 so if you could --
- 4 MS. HERTEL: Mr. Hird, I believe that my
- 5 administrative assistant may have --
- 6 MR. HIRD: Okay. My client provided me one.
- 7 Thank you.
- 8 THE WITNESS: Line 405, and starting at the
- 9 sentence right at the beginning, the phrase is the
- 10 911 database provider. We want to substitute the
- 11 word "service provider" or "service" for database in
- 12 that sentence fragment.
- 13 BY MS. HERTEL:
- Q Do you have any further changes?
- 15 A Yes, I do. On Page 20, on Line 461 I want
- 16 to change the second word of that sentence fragment
- 17 responses does --
- 18 O So it would be "do" rather than the "does"?
- 19 A It would be does rather than --
- Q Or I'm sorry, does rather than do?
- 21 A Right.
- 22 Q Excuse me. And do you have a final change?

- 1 A And I have one final change, and that is on
- 2 Page 21, Line 465, and that's the last word in the --
- on that line. The word shouldn't be "diminishing,"
- 4 it should be "diminution."
- 5 JUDGE RILEY: I'm sorry, say it again.
- 6 THE WITNESS: The last word on Line 465, it's
- 7 "diminishing" now, it should be "diminution."
- JUDGE RILEY: Okay.
- 9 BY MS. HERTEL:
- 10 Q And with the exception of those three
- 11 changes, if I asked you the same questions today,
- would your answers be the same?
- 13 A Yes, it would.
- 14 O And did you also submit a piece of
- 15 testimony that has been marked as Exhibit 2.0 which
- 16 consists of nine pages of questions and answers?
- 17 A Yes, I did.
- 18 Q Do you have any changes or corrections that
- 19 you wanted to make to that testimony?
- 20 A No, I do not.
- 21 Q And if I asked you those questions would
- your answers be the same today?

- 1 A Yes, they would.
- 2 MS. HERTEL: I would make Mr. Valentine
- 3 available for cross-examination and move to admit
- 4 Exhibits 1.0, 1.01 through 1.10 and Exhibit 2.0.
- 5 JUDGE RILEY: All right. I'll hold the motion
- 6 or ruling on the motion in abeyance pending the
- 7 completion of cross-examination.
- 8 Mr. Hird?
- 9 MR. HIRD: No cross-examination.
- 10 MR. MADIAR: None from Staff, your Honor.
- 11 JUDGE RILEY: Mr. Kaufhuld, is there any
- 12 cross-examination of Mr. Valentine?
- 13 MR. KAUFHULD: No cross-examination, your
- 14 Honor.
- 15 JUDGE RILEY: All right. Thank you. And is
- there any objection to the admission of SBC Exhibits
- 17 1.0 with the ten attachments, 1.0 through 1.10 and
- 18 Exhibit 2.0 into evidence?
- 19 MR. HIRD: No, your Honor.
- JUDGE RILEY: Hearing no objection, SBCs
- 21 Exhibit 1.0, including attachment 1 -- I should be
- 22 saying Exhibits 1.01 through 1.10 and Exhibit 2.0 are

- 1 admitted into evidence.
- 2 (Whereupon, Staff's Exhibit
- Nos. 1.01 through 1.10 and 2.0
- were admitted into evidence.)
- 5 JUDGE RILEY: Does that complete all of the
- 6 testimony of the -- that we're going to hear today?
- 7 Mr. Kaufhuld, you had nothing further;
- 8 is that correct?
- 9 MR. KAUFHULD: Yes, I have nothing further.
- 10 JUDGE RILEY: Staff, nothing further?
- 11 MR. MADIAR: Nothing from Staff.
- 12 JUDGE RILEY: SBC?
- MS. HERTEL: Nothing further.
- 14 JUDGE RILEY: And Mr. Hird?
- MR. HIRD: Nothing further, your Honor.
- JUDGE RILEY: All right. Then we have
- 17 concluded all the testimony of all the witnesses.
- 18 The next order of business would be a briefing
- 19 schedule.
- I'd feel better if Mr. Harvey was
- 21 here.
- MR. MADIAR: I will locate Mr. Harvey, if we

- 1 can take a short break.
- 2 JUDGE RILEY: Let's go off the record.
- 3 (Whereupon, a discussion was had
- 4 off the record.)
- 5 JUDGE RILEY: And having completed the
- 6 examination of all of the witnesses, we are now at
- 7 the stage where we have to set a briefing schedule.
- 8 Do the parties agree -- or would the
- 9 parties agree to submit simultaneous briefs?
- 10 MR. HARVEY: That would be acceptable to Staff,
- 11 your Honor.
- MR. HIRD: Acceptable to the Applicant, yes.
- 13 MS. HERTEL: That would be acceptable to SBC
- 14 Illinois.
- JUDGE RILEY: Okay. Mr. Kaufhuld, acceptable
- 16 to you also?
- 17 MR. KAUFHULD: Yes, that's fine.
- JUDGE RILEY: Mr. Dougherty, also?
- 19 MR. DOUGHERTY: Yes.
- JUDGE RILEY: September 14th -- how much time?
- 21 Two weeks? Three weeks? A month?
- MR. HIRD: Two at the most.

- JUDGE RILEY: Two weeks?
- MR. HARVEY: Well, would we even have
- 3 transcripts by then?
- 4 MR. HIRD: Sure, she's really good.
- 5 JUDGE RILEY: That is a standard two-week
- 6 turnaround on the transcripts; is that correct?
- 7 THE REPORTER: (Nodding.)
- 8 JUDGE RILEY: How much time after the
- 9 transcripts?
- 10 MR. HARVEY: When do we think we can get the
- 11 transcripts?
- 12 MR. HIRD: Regular delivery ten days?
- 13 THE REPORTER: Yeah, ten days.
- 14 MR. HIRD: Your Honor, the regular delivery is
- 15 ten days for the transcript.
- 16 JUDGE RILEY: Ten business days or ten --
- 17 MR. HIRD: Ten business days.
- JUDGE RILEY: All right. Well, let's --
- 19 THE REPORTER: It could be earlier if need be.
- 20 JUDGE RILEY: Ten business days would take us
- 21 to the 27th.
- MR. HIRD: Right. To the 30th?

- JUDGE RILEY: 30th for briefs?
- 2 MR. HIRD: Yeah.
- JUDGE RILEY: That's two days after delivery of
- 4 the transcripts.
- 5 MR. HARVEY: I'm not real thrilled with that.
- 6 JUDGE RILEY: I know, Mr. Hird, you're trying
- 7 to move this along as much as possible, I appreciate
- 8 that.
- 9 MR. HARVEY: I could see the 8th, your Honor.
- 10 I don't think that's out field.
- JUDGE RILEY: Proposed October 8th for the
- 12 submission of briefs.
- 13 MR. HARVEY: That does show up as a Jewish
- 14 Holiday, so if anybody happens to be particularly
- 15 observant on that day, it might be an issue, but --
- 16 MS. HERTEL: I'm sorry, what day did you say?
- 17 MR. HARVEY: October 8th.
- 18 MR. HIRD: October 8th.
- 19 Your Honor, if I might, I know I'm
- 20 anxious to get this moved ahead, but if we get the
- 21 transcripts by the 27th, the arguments in this case
- 22 are pretty straightforward. The issues are

- 1 straightforward, you're just looking to tie instances
- 2 to the record on cross-examination.
- 3 You know, I guess my preference would
- 4 be to have them due on Friday the 1st. That gives
- 5 everybody all week to finish up a brief that they
- 6 probably have already written in advance at this
- 7 point anyway.
- 8 MR. HARVEY: Some of us may have already
- 9 written it in advance. I know that some us have not,
- 10 and I can tell which.
- 11 JUDGE RILEY: So there's no objection to the
- 12 1st?
- 13 MR. HARVEY: I would prefer the 8th, your
- 14 Honor. I mean, I frankly -- you know, the 1st, I
- 15 appear to have a couple of things due, and if I'm not
- 16 going to see a transcript before that, I think
- 17 that's -- you know, I'm a little concerned. I would
- 18 say the 8th would be reasonable.
- 19 JUDGE RILEY: Putting the court reporter on the
- 20 spot, when can it be done?
- 21 THE REPORTER: It can be five days, two days, a
- 22 day.

- JUDGE RILEY: I'm sorry.
- THE REPORTER: It could be either a day, so you
- 3 would get it tomorrow or it can be five days or it
- 4 would be the ten business.
- 5 MR. HIRD: It's a matter of cost, your Honor.
- 6 It goes from \$3.40 per page for regular ten-day
- 7 delivery, jumps to \$5.00 per page for expedited
- 8 delivery in five business days or you can get it next
- 9 day for 6.50 per page.
- 10 JUDGE RILEY: Who bears the cost?
- 11 MR. HIRD: Each of the parties request -- well,
- 12 I don't think we're required to pay the Intervenor's
- 13 cost of the transcript. We want to move this long.
- 14 And recall intervention was granted upon the basis of
- 15 the Intervenors, not causing any delay in this
- 16 matter.
- MS. HERTEL: I think, your Honor, the party
- 18 paying the cost of the expedited is the party that's
- 19 seeking the expedited transcript.
- 20 MR. HIRD: I'm satisfied with a ten business
- 21 day delivery.
- JUDGE RILEY: A ten business day?

- 1 MR. HIRD: As long as we can have the briefs
- due on the 1st, which gives everybody at least four
- 3 or five days to finish up writing.
- 4 MR. HARVEY: This is not the only thing any of
- 5 us are doing. I see no reason why we can't go out to
- 6 the 8th and 15th.
- 7 MR. HIRD: That's three and a half weeks we're
- 8 waiting to submit briefs, though.
- 9 JUDGE RILEY: And the 11th is a holiday, so it
- 10 would be reply briefs.
- MR. HARVEY: Again, that's -- you know, it's
- 12 sort of a holiday, I guess.
- 13 JUDGE RILEY: I guess for some and not for
- 14 others.
- MR. HIRD: Do you have any estimate as to based
- on the amount of time, how many pages we're talking
- 17 about?
- THE REPORTER: We have been here for two hours,
- 19 probably 80, 90.
- 20 MR. HIRD: 80, 90 pages?
- 21 THE REPORTER: Anywhere from 80 to 100.
- 22 MR. HIRD: Okay.

- 1 Your Honor, my proposed practical
- 2 solution to this, according to what the court
- 3 reporter's given me, we can get delivery of the
- 4 transcript in ten days at \$3.40 per page.
- 5 We can bump that up to five business
- 6 days if we're willing to pay \$5.00 per page. The
- 7 court reporter has advised me we're looking at
- 8 something under or approximately a 100 pages.
- 9 My client would be willing to pay the
- 10 difference between regular delivery and expedited
- 11 delivery for their own, for Staff's, for SBC and for
- 12 the ITA if we can get this schedule bumped up and
- 13 accelerated. That gives everybody the transcript in
- 14 five business days, so we're looking at, what, the
- 15 19th, 20th? 21st is five business days.
- 16 JUDGE RILEY: And Applicant is saying you're
- 17 going to pay the difference in cost?
- 18 MR. HIRD: The difference in cost.
- 19 JUDGE RILEY: The difference in cost.
- 20 MR. HIRD: Between the \$3.40 and the \$5.00 per
- 21 page.
- JUDGE RILEY: Is that humanly possible to get

- 1 everybody's agreement on that?
- 2 MS. HERTEL: I'm not going to object or suggest
- 3 that that's a good proposal, I'll sort of remain on
- 4 the sidelines on that one.
- 5 MR. HARVEY: I guess, what days are we
- 6 proposing here?
- 7 JUDGE RILEY: Well, five business days, that
- 8 would get the transcripts on the 21st, 20th or the
- 9 21st.
- 10 MR. HIRD: That's when we would get it.
- 11 MR. DOUGHERTY: So that would move it from the
- 12 8th to the 1st, if you're saying five days?
- 13 MR. HIRD: Well, your Honor, if we get the
- 14 transcripts on the 21st, there's no reason to wait,
- 15 you know, a week and a half.
- JUDGE RILEY: Replies due by the following
- 17 Tuesday, the 28th?
- 18 MR. HIRD: Yeah, that would be -- yeah. Gives
- 19 everybody a full week with the transcripts.
- 20 JUDGE RILEY: Still a matter of me pulling this
- 21 all together. I can't give you any guarantees as to
- 22 how fast it can happen, but I'll work it immediately

- 1 and I'll exercise all due diligence.
- 2 MR. HIRD: Sure.
- JUDGE RILEY: We're still back to the matter of
- 4 the parties are going to pick up the differences of
- 5 the -- not the difference, but the other portion of
- 6 those transcripts, expedited transcripts.
- 7 MR. KAUFHULD: Your Honor, is the proposal to
- 8 have the Petitioner, the Applicant pay for the
- 9 difference as well.
- 10 JUDGE RILEY: We're having difficulty hearing
- 11 you, Mr. Kaufhuld.
- MR. KAUFHULD: I'm sorry, your Honor. Is the
- 13 Applicant willing to pay for the additional in
- 14 transcript fees for the Intervenor's as well?
- MR. HIRD: Yes, paying the differential, that
- 16 is correct.
- 17 MR. KAUFHULD: Okay.
- JUDGE RILEY: What portion are the other
- 19 parties going to pay?
- 20 MR. HIRD: Your Honor, if a party orders a
- 21 transcript they have to pay \$3.40 per page for
- 22 regular ten-day delivery.

- 1 JUDGE RILEY: And you're going to pick up the
- other \$2.00 for the everyone?
- 3 THE WITNESS: We'll pick up the other \$1.60 per
- 4 page to expedite to five days for all of the parties
- 5 and Intervenors.
- 6 JUDGE RILEY: Okay. So that the other parties
- 7 are going to be paying nothing more than they would
- 8 have paid?
- 9 MR. HIRD: That's correct.
- 10 JUDGE RILEY: And that will be posted on the
- 11 Commission's Web site? That's the other thing I
- don't understand about that, which is a public
- 13 access --
- 14 MR. HARVEY: I think that's only after 30 days,
- 15 your Honor.
- 16 MR. DOUGHERTY: I believe that's correct.
- 17 MR. HARVEY: Believe me, I've tried.
- JUDGE RILEY: Are they willing to pick up
- 19 the -- well, just to pay the normal going rate.
- 20 MS. HERTEL: Your Honor, I ordered the
- 21 transcript at a normal going rate, so what they're
- 22 proposing I have no objections to the arrangement, I

- don't necessarily concur that we should go along and
- 2 file briefs that much sooner than we would normally
- 3 in this kind of proceeding.
- 4 JUDGE RILEY: I can understand counsel's point
- 5 as to, you know, as to geting this resolved so that
- 6 they one way or another know how to proceed. And I
- 7 think as long as counsel's willing to pick up that
- 8 differential or the Applicant is willing to pick up
- 9 that differential -- then when does the five days
- 10 begin today or tomorrow?
- 11 THE REPORTER: Tomorrow.
- 12 JUDGE RILEY: Tomorrow. So we're talking the
- 13 21st?
- 14 MR. HIRD: 21st.
- 15 JUDGE RILEY: So the transcript would be ready
- on the 21st, briefs ready on the 28th, 29th?
- 17 MR. HIRD: Mm-hmm.
- 18 JUDGE RILEY: The week after that?
- 19 MR. HARVEY: Sure.
- 20 JUDGE RILEY: A week. Okay. And then we'll
- 21 make the initial briefs ready on the 28th, replies
- ready a week after that, Tuesday the 5th.

- 1 MR. HARVEY: Staff has a lot of direct
- 2 testimony going on on that day. We can do it -- yes,
- 3 we can do the 5th.
- 4 JUDGE RILEY: Is that acceptable to SBC?
- 5 MS. HERTEL: Yes, your Honor.
- 6 JUDGE RILEY: Mr. Kaufhuld?
- 7 MR. KAUFHULD: Yes, your Honor, that is fine.
- 8 JUDGE RILEY: Then where we are is that counsel
- 9 for the Applicant -- the Applicant has agreed to pick
- 10 up the differences in the cost of the expedited
- 11 transcript, the parties paying normally what they
- 12 would for per page. And that expedited the
- 13 transcript to five business days, parties can be
- 14 expected to receive it on the 21st, briefs -- initial
- 15 briefs would be due for the parties then on
- 16 September 28th and replied briefs would be due on
- 17 October 5.
- 18 MR. HIRD: Very good.
- 19 JUDGE RILEY: Is that clearly understood?
- MR. HARVEY: Yes, your Honor, thank you.
- 21 JUDGE RILEY: Is there any other business?
- MR. HIRD: Not from the Applicant, your Honor.

- 1 MR. HARVEY: Nothing from Staff, your Honor.
- 2 MS. HERTEL: Just a point of clarification, we
- 3 are all submitting these briefs to each other e-mail
- 4 in addition to filing on e-Docket, the idea is that
- 5 they be e-mailed --
- 6 JUDGE RILEY: Right.
- 7 MS. HERTEL: -- the due date?
- 8 JUDGE RILEY: Right.
- 9 Mr. Kaufhuld, did you have anything
- 10 further?
- MR. KAUFHULD: No, your Honor, nothing further.
- JUDGE RILEY: All right, then, I direct the
- 13 court reporter to mark this matter heard and taken.
- 14 Thank you very much.
- 15 HEARD AND TAKEN.

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